



Board of Directors Meeting

Tuesday, March 10, 2020 • 8:30 PM
Teleconference Call in: 1-866-295-5950
Participant Code: 995-3717

MEETING AGENDA

1. Welcome and Roll Call
2. Declaration of Conflict of Interest Statement
3. Review and Approve January 2020 Meeting Minutes
4. Consent Agenda
 - Executive Secretary Report
 - Membership/Registration Coordinator Report
4. Current Business
 - Financial Overview
 - Review and Tentative Approval of Budget To Present to HOD in April
 - Proposal Addressing Pre Meet Recon Concerns
 - Governance Committee Report - Upcoming Election
5. Announcements/Information
 - House of Delegate Meeting – April 18 9:30 am (Brownell Talbot)
6. Adjournment

General Chair	Carol Olson
Adm Vice Chair	Jay Thiltgen
Senior Vice Chair	Open
Age Group Chair	Emma McEntarffer
Secretary	Jeffrey Nelson
Treasurer	Stefanie Martinez
Registration	Scot Sorensen
Finance Chair	Jason Hiley
Technical Chair	Jimmy Parmenter
Official Chair	Steve Marchitelli
Operational Risk	John Tysdal
Coaches' Rep	Sam Bach
Athlete Representative	Lauren Mayo
Athlete Representative	Martha Walstad
Safe Sport Athlete Representative	Aidan Cho
Safe Sport Chair	Betsy Purcell
Delegate At Large	Bruce Schomburg
Delegate At Large	Kerry Paup
Delegate At Large	Toby Rees
Delegate At Large	Brinker Harding
Executive Secretary	Betty Kooy

Midwestern Swimming Board of Directors Meeting Minutes

Tuesday 14 January 2020

Via Conference Call

DRAFT

DISTRIBUTION: posted to Midwestern Swimming website, mws swim.org, and via email

CALL TO ORDER: Carol Olson, Midwestern Swimming General Chair, called the meeting to order at 8:33 PM.

ATTENDANCE:

General Chair	Carol Olson	Present
Administrative Vice Chair	Jay Thiltgen	Present
Age Group Chair	Emma McEntaffer	Present
Secretary	Jeff Nelson	Present
Treasurer	Stefanie Martinez	Present
Registration	Scot Sorensen	Absent
Finance Chair	Jason Hiley	Present
Technical Chair	Jimmy Parmenter	Present
Officials Chair	Steve Marchitelli	Present
Operational Risk	John Tysdal	Present
Safe Sport/Diversity&Inclusion	Betsy Purcell	Absent
Coaches' Representative	Sam Bach	Present
Safe Sport Representative	Aiden Cho	Absent
Athlete Representative	Lauren Mayo	Present
Athlete Representative	Marti Walstad	Absent
Delegate At Large	Bruce Schomburg	Present
Delegate At Large	Kerry Paup	Present
Delegate At Large	Toby Rees	Absent
Delegate At Large	Brinker Harding	Present
Executive Secretary	Betty Kooy	Present

AGENDA PREVIEW: Betty has one addition to the agenda, approval of the Olympic Trials volunteers.

DECLARATION OF CONFLICT OF INTEREST

Carol Olson read the following to the Board of Directors:

“Is any member aware of any conflict of interest, that is, of a personal interest or direct or indirect pecuniary interest, in any matter being considered by this meeting which should now be reported or disclosed or addressed under the Midwestern Swimming Conflict of Interest Policy?”

If a Board member determines there to be a conflict of interest at any point during the course of the meeting when a specific subject is being discussed and/or action is being taken, a declaration of a conflict of interest should be made at that time.

MINUTES

The minutes of the previous meeting, held on 12 November 2019, were reviewed. Betty Kooy asked that the record reflect the fact that Emma McEntaffer was present at the last meeting. The minutes will be changed to reflect Emma's presence. A motion to approve the November minutes was made by John Tysdal. Second by Steve Marchitelli. A vote was conducted with all in favor. The November minutes are APPROVED.

CONSENT AGENDA

The Consent Agenda was introduced, including reports by the Executive Secretary, Registration, and Operational Risk. Bruce Schomburg inquired about the name and format of the meets formally known as Last Chance Meets. Betty says there is no format change. The official name of the meet will be Championship Challenge and 8 & Under Area Final. Area 1 will be hosted by CBSC, in Council Bluffs. Area 2 will be hosted by HLA, in Lincoln. Bruce also asked about USA Swimming Observation of High School Meets. MWS does not observe meets in Iowa, only in Nebraska. Steve Marchitelli reminded Bruce that Iowa Meets would fall under the Iowa Swimming jurisdiction. Motion to review and approve the Consent Agenda by Brinker Harding. Second by Jimmy Parmenter. A vote to approve the updated Consent Agenda was had with all in favor. The Consent Agenda is APPROVED.

CURRENT BUSINESS

Safe Sport Winter Pool Party – Carol shared notes from Aiden about the party. 120 people attended the party. Not many coaches attended. A scavenger hunt was one of the activities. Safe Sport had a table at the event. 18 sponsors contributed to the event, with the majority of the funds coming from McGrew Trucking.

Governance Committee – Three committee members, Betsy Purcell, Toby Rees, and Thor Larson, met recently at the MAC Meet. Nomination forms will be posted soon, according to Betty Kooy. Nominations are encouraged for positions that will be open in September 2020. Please forward nominations to any of the committee members.

Finance Committee – Jason Hiley, Thor Larson, Carol Olson, and Betsy Purcell, will each do research on sample policies to help guide the creation of a policy for MW Swimming. The committee hopes to have some information at the next meet.

Financial Report – Jason Hiley gave an update on the current MW Swimming financial status. Reports have been updated through the end of 2019, with all income and expenses in the books. The Balance Sheet shows a decline of about \$9K from 2018. The Profit/Loss statement shows a loss of about \$18.5K. Budget vs Actual reporting shows splash fees have decreased by about \$4K. According to Scot, membership has declined by approximately 130 athletes. Both of these reflect in the income. The 2020 Budget was voted on before 2019 data was in the books. Jason is not concerned yet, but if declines continue, changes to the budget will need to be considered. The Balance sheet shows \$270K in assets, the same as 2015. A trend is not yet observable, but Jason will be looking for trends. MW Swimming had budgeted a \$21K loss, but the actual loss was only \$18K. Athlete reimbursements were higher in 2019. Jason claims budgeting is difficult, noting that some items we don't budget for will arise, and other budgeted items never occur. Jason reiterated he is not concerned yet, but is on the lookout for new trends in our finances. Betty notes that there were late deposits for splash fees. Athlete reimbursements for National Meets and Futures Meets are the most accessed. Athlete reimbursement to MWS Athletes at Olympic Trials this year will be up to \$1000. Betty suspects there will be a decline in attendance at the Futures Meet in Fargo.

NEW BUSINESS/DISCUSSIONS

Steve Marchitelli reminds those on the call that athletes of the age of 18 need to be compliant with MAAPP, Minor Athlete Abuse Prevention Policy.

Steve Marchitelli also inquired about the need to purchase new radios for Officials to use for meets. Betty told Steve to go ahead and purchase the required radios, and send her the bill for reimbursement.

Betty Kooy reminds those on the meeting call that athlete numbers are down, splash fees are down, and meets are less attended than previous years. With Flex Membership, athletes are only allowed to compete in 2 meets. In previous Olympic years, MW Swimming has seen a bump in new athletes.

Bruce Schomburg voiced his opinion about elevated meet entry fees. He feels a \$27 fee for a novice swimmer entering 2 events at a meet, is not appealing to a novice swimmer.

Carol reminds the group that participation in youth sports is declining nationwide.

Jay Thiltgen spoke about the difficulties of a new swimmer who joins the sport later than most swimmers. This is a difficult sport to join at a later age. He pondered dividing athletes into groups by abilities. Bruce Schomburg reminds the group that B- Meets are intended to serve the slower, less competitive, and newer athletes.

ANNOUNCEMENTS/INFORMATION

10 March 2020 Board of Directors Meeting, via conference call

18 April 2020 House of Delegates Meeting, at Brownell Talbot

MOTION TO ADJOURN: Bruce Schomburg made the motion to adjourn. Second by Steve Marchitelli. Vote to adjourn with all in favor. Meeting adjourned at 9:05 PM.

RESPECTFULLY SUBMITTED: Jeff Nelson, Secretary

**Midwestern Swimming strives to maximize opportunities
for growth and success through competitive swimming.**

BOD Report
Executive Secretary
March 10, 2020

Executive Secretary:

- **Sanctions/Meet Schedules**—Long Course meets are being posted when all the requirements have been met. ***Tentative*** Short Course 2020-2021 has been posted.
- **MW Championship** – Entries are coming in and will be finalized this week. We will grant an exception to the late entry policy for the Y Championship meet (date unknown at the time of finalizing entry deadline for the Championship meet). Late entries will be done by email rather than by a change in the entry file..
- **MAAPP Reminder – Again!** Our 18 and over athletes have to have a current APT on file. Times will not go into SWIMS without that APT on file.
- **Reimbursement Requests** –Requests for the Winter Juniors and TYR Pro meets are processed when received. To date \$4400 has been distributed.
- **Outreach Requests** – Outreach requests are being processed as received. We are reimbursing for facility fees as well as for event fees and splash fees. New forms are being used. To date \$1,159.88 has been paid.
- **CZ 2020 Diversity Camp** – Edwardsville, IL will be the site of the 2020 CZ Diversity Camp. Dates are June 4-7, 2020. Midwestern will be allowed two athletes, a diversity coordinator and a coach. Applications are being taken by USA Swimming. Announcement has been sent to club coaches and administrators.
- **HS Season** – HS Season is over! Times from Westside Warrior Invite, Elkhorn Fete Fling, GNAC Conference, HAC Conference, River City Conference, Metro Conference, and NSAA State meet were put into SWIMS, MW's TeamUnify, and MW's Team Manager. If an 18 yr old swimmer did not have a current APT on file their times did NOT go into SWIMS.
- **Trials** – The Local Organizing Committee had its second meeting on February 10. Several committees have self-recruited their volunteers. Regular volunteer recruitment should open soon. The Basket Carrier recruitment is complete. That was done through the Trials staff with recommendations from coaches.



To: MWS Board of Directors

From: Scot Sorensen, Membership/Registration Coordinator

Date: March 5, 2020

<i>Through February 28 of:</i>	2020	2019	Increase / Decrease
Year Round Clubs	31	32	- 1
Year-Round Athletes - Renew	1,790	1,868	- 78
Year-Round Athletes - New	455	513	- 58
Seasonal Athletes – Renew	0	0	-
Seasonal Athletes - New	0	0	-
Flex Athletes – Renew	69	40	+ 29
Flex Athletes - New	42	73	- 31
Flex Athletes - Upgrade	11	5	+ 6
Outreach Athletes - Renew	41	47	- 6
Outreach Athletes - New	15	14	+ 1
Athletes - Total	2,412	2,555	- 143
NATH Members	310	320	+7

Midwestern Swimming, Inc.												
4 Year Budget Forecast - 2022-2025												
			Per Year									
		2021 Budget	Inflation %	2022	2023	2024	2025					
Income												
420 \$	Interest Income	75.00	0.02	76.50	78.03	79.59	81.18					
421 \$	All-Star Meet	10,700.00	0.02	10,914.00	11,132.28	11,354.93	11,582.02					
423 \$	Zone Meet	7,400.00	0.02	7,548.00	7,698.96	7,852.94	8,010.00					
424 \$	Other Age Group income	-	0.02	-	-	-	-					
425 \$	Officials Income	975.00	0.02	994.50	1,014.39	1,034.68	1,055.37					
431 \$	MWS LSC Long Course	30,150.00	0.02	30,753.00	31,368.06	31,995.42	32,635.33					
432 \$	MWS LSC Short Course	28,150.00	0.02	28,713.00	29,287.26	29,873.01	30,470.47					
441 \$	MWS Sanction Fee	2,600.00	0.02	2,652.00	2,705.04	2,759.14	2,814.32	Is this a fixed fee per club?				
442 \$	MWS Splash Fee	87,500.00	0.02	89,250.00	91,035.00	92,855.70	94,712.81					
443 \$	MWS Fines	-	0.02	-	-	-	-					
451 \$	USS Athlete Membership	190,000.00	0.02	193,800.00	197,676.00	201,629.52	205,662.11					
452 \$	USS Nonathlete Members	24,250.00	0.02	24,735.00	25,229.70	25,734.29	26,248.98					
453 \$	USS Club Memberships	6,200.00	0.02	6,324.00	6,450.48	6,579.49	6,711.08					
489 \$	LSC Awards Banquet Income	2,000.00	0.02	2,040.00	2,080.80	2,122.42	2,164.86					
490 \$	Coaches Clinic Income	5,500.00	0.02	5,610.00	5,722.20	5,836.64	5,953.38	Need to see if we plan to do this				
495 \$	Miscellaneous Income	2150	0.02	2,193.00	2,236.86	2,281.60	2327.229144					
Total Income		397,650.00		405,603.00	413,715.06	421,989.36	430,429.15					
Expense												
521 \$	AllStar Meet	19,550.00	0.02	19,941.00	20,339.82	20,746.62	21,161.55					
521.1	Potential LSC Grant for Allstar Meet Host	-	0.02	-	-	-	-					
522	Clinics/Workshops Exp	-	0.02	-	-	-	-					
523 \$	Zone Meet Exp	18,600.00	0.02	18,972.00	19,351.44	19,738.47	20,133.24					
524 \$	Other Age Group Expenses (Train/Clinics)	8,000.00	0.02	8,160.00	8,323.20	8,489.66	8,659.46	Anything Planned, didn't spend anything la				
526 \$	Diversity Support	8,700.00	0.02	8,874.00	9,051.48	9,232.51	9,417.16					
527 \$	Safe Sport	400.00	0.02	408.00	416.16	424.48	432.97					
528 \$	Athlete Leadership Committee	500.00	0.02	510.00	520.20	530.60	541.22					
531 \$	MWS LSC LongCourse (1600)	31,250.00	0.02	31,875.00	32,512.50	33,162.75	33,826.01					
532 \$	MWS LSC ShortCourse (1600)	36,650.00	0.02	37,383.00	38,130.66	38,893.27	39,671.14					
541 \$	Athlete Reimbursement	30,000.00	0.02	30,600.00	31,212.00	31,836.24	32,472.96	Higher this year, 29200 in 2019 vs budgete				
551 \$	USS Athlete Registration	167,000.00	0.02	170,340.00	173,746.80	177,221.74	180,766.17					
552 \$	USS NonAthlete Reg	21,600.00	0.02	22,032.00	22,472.64	22,922.09	23,380.53					
553 \$	USS Club Registrations	1,900.00	0.02	1,938.00	1,976.76	2,016.30	2,056.62					
554 \$	Club Rebates	1,725.00	0.02	1,759.50	1,794.69	1,830.58	1,867.20					
566 \$	Insurance	325.00	0.02	331.50	338.13	344.89	351.79					
567 \$	Repairs		0.02	-	-	-	-					
568 \$	Service Charge		0.02	-	-	-	-					
571 \$	Administration	2,350.00	0.02	2,397.00	2,444.94	2,493.84	2,543.72					
571.1 \$	Admin - Professional Fees	10,400.00	0.02	10,608.00	10,820.16	11,036.56	11,257.29					
572 \$	Office Supplies	100.00	0.02	102.00	104.04	106.12	108.24					
573 \$	Admin Internet	1,000.00	0.02	1,020.00	1,040.40	1,061.21	1,082.43					
574 \$	Admin Phone	650.00	0.02	663.00	676.26	689.79	703.58					
575 \$	Admin Postage	50.00	0.02	51.00	52.02	53.06	54.12					
576 \$	Admin Travel/Clinics	600.00	0.02	612.00	624.24	636.72	649.46					
576.1 \$	Admin Travel-Mileage Reimburse	600.00	0.02	612.00	624.24	636.72	649.46					
577 \$	National Convention	12,500.00	0.02	12,750.00	13,005.00	13,265.10	13,530.40					

578 †	Officials Expense	2,500.00	0.02	2,550.00	2,601.00	2,653.02	2,706.08				
579 †	USA Swim Conference Expenses (misc)	3,500.00	0.02	3,570.00	3,641.40	3,714.23	3,788.51				
580-584 †	Wage Accounts	22,800.00	0.03	23,484.00	24,188.52	24,914.18	25,661.60				
586	Registrar Expense	-	0.02	-	-	-	-				
589 †	LSC Awards Banquet	9,500.00	0.02	9,690.00	9,883.80	10,081.48	10,283.11	\$3.7k over budget of 6k in 2019. Lower?			
590 †	Coaches Clinic	14,000.00	0.02	14,280.00	14,565.60	14,856.91	15,154.05	Only spent 1361 in 2019			
595 †	Miscellaneous Expense	250.00	0.02	255.00	260.10	265.30	270.61				
596 †	BOD Meeting Expenses	1,000.00	0.02	250.00	255.00	260.10	265.30				
Total Expense		428,000.00		436,018.00	444,973.20	454,114.55	463,445.98				
Net Income		(30,350.00)		(30,415.00)	(31,258.14)	(32,125.19)	(33,016.83)				

Midwestern Swimming, Inc.

BALANCE SHEET

As of March 5, 2020

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
102 Wells Fargo	87,674.41
122 Savings Wells Fargo	65,097.51
124 CD FNBO	102,834.84
129 PayPal Account	0.00
Bill.com Money Out Clearing	1,107.06
Total Bank Accounts	\$256,713.82
Accounts Receivable	
1200 Accounts Receivable	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
119 close out of investments	0.00
410 Kirkpatrick Pettis	0.00
412 American Express	0.00
414 Dain Rauscher	0.00
Payroll Refunds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$256,713.82
Fixed Assets	
181 Depreciation	0.00
Total Fixed Assets	\$0.00
TOTAL ASSETS	\$256,713.82
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	0.00
Total Accounts Payable	\$0.00
Credit Cards	
204 Credit Card - Kooy, Betty	0.00
209 Credit Card - Scot Sorensen	0.00
Total Credit Cards	\$0.00

Midwestern Swimming, Inc.

BALANCE SHEET

As of March 5, 2020

	TOTAL
Other Current Liabilities	
201 Prepaid USS Registrations	11,404.00
2100 Payroll Liabilities	-599.04
211 Accrued PR Taxes	1,668.22
301 Payroll Tax	0.00
Direct Deposit Payable	0.00
Total Other Current Liabilities	\$12,473.18
Total Current Liabilities	\$12,473.18
Total Liabilities	\$12,473.18
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	236,780.13
Net Income	7,460.51
Total Equity	\$244,240.64
TOTAL LIABILITIES AND EQUITY	\$256,713.82

Midwestern Swimming, Inc.

PROFIT AND LOSS

January 1 - March 5, 2020

	TOTAL
Income	
420 Interest Income	11.11
421 All Star Meet	10,544.40
441 MWS Sanction Fee	575.00
442 MWS Splash Fee	24,128.00
451 USS Athlete Membership	-6.00
451.1 Athlete-Premium	53,990.00
451.3 Athlete-Flex	1,390.00
451.4 Athlete-Outreach	155.00
Total 451 USS Athlete Membership	55,529.00
452 USS Nonathlete Members	8,400.00
453 USS Club Memberships	7,180.00
Total Income	\$106,367.51
GROSS PROFIT	\$106,367.51
Expenses	
521 All Star Meet Exp	10,023.49
526 Diversity Support	
526.1 Outreach Meet Support	1,155.44
Total 526 Diversity Support	1,155.44
527 Safe Sport	166.12
532 MWS LSC ShortCourse	14,235.00
541 Athlete Reimbursement	
541.1 Sectional & Sr. Zone Reimburse	75.00
541.2 Grand Prix Reimb	400.00
541.3 Nationals & Jr. Nationals	3,000.00
Total 541 Athlete Reimbursement	3,475.00
551 USS Athlete Registration	
551.1 Athlete-Premium	52,018.00
551.3 Athlete-Flex	520.00
551.4 Athlete-Outreach	125.00
Total 551 USS Athlete Registration	52,663.00
552 USS NonAthlete Reg	8,556.00
553 USS Club Registrations	770.00
566 Insurance	306.00
568 Service Charge	3.50
571 Administration	600.00
571.1 Admin - Professional Fees	1,666.68
Total 571 Administration	2,266.68
572 Office Supplies	204.34
574 Admin Phone	99.72

Midwestern Swimming, Inc.

PROFIT AND LOSS

January 1 - March 5, 2020

	TOTAL
578 Officials Expense	811.51
578.2 Meet Costs	333.84
Total 578 Officials Expense	1,145.35
581 Exec Secretary - Wage	3,564.66
582 Payroll Taxes	272.70
Total Expenses	\$98,907.00
NET OPERATING INCOME	\$7,460.51
NET INCOME	\$7,460.51

Midwestern Swimming, Inc.

BUDGET VS. ACTUALS: 2020 BUDGET - FY20 P&L

January - December 2020

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
420 Interest Income	11.11	56.10	-44.99	19.80 %
421 All Star Meet	10,544.40	10,710.00	-165.60	98.45 %
423 Zone Meet		8,823.00	-8,823.00	
431 MWS LSC Long Course		31,110.00	-31,110.00	
432 MWS LSC Short Course		31,008.00	-31,008.00	
441 MWS Sanction Fee	575.00	2,652.00	-2,077.00	21.68 %
442 MWS Splash Fee	24,128.00	91,800.00	-67,672.00	26.28 %
451 USS Athlete Membership	-6.00	199,410.00	-199,416.00	-0.00 %
451.1 Athlete-Premium	53,990.00		53,990.00	
451.3 Athlete-Flex	1,390.00		1,390.00	
451.4 Athlete-Outreach	155.00		155.00	
Total 451 USS Athlete Membership	55,529.00	199,410.00	-143,881.00	27.85 %
452 USS Nonathlete Members	8,400.00	20,910.00	-12,510.00	40.17 %
453 USS Club Memberships	7,180.00	6,528.00	652.00	109.99 %
489 LSC Awards Banquet Income		1,836.00	-1,836.00	
490 Coaches Clinic Income		5,610.00	-5,610.00	
Total Income	\$106,367.51	\$410,453.10	\$ -304,085.59	25.91 %
GROSS PROFIT	\$106,367.51	\$410,453.10	\$ -304,085.59	25.91 %
Expenses				
521 All Star Meet Exp	10,023.49	20,145.00	-10,121.51	49.76 %
523 Zone Meet Exp		19,482.00	-19,482.00	
524 Other Age Group Expense		8,160.00	-8,160.00	
526 Diversity Support		10,200.00	-10,200.00	
526.1 Outreach Meet Support	1,155.44		1,155.44	
Total 526 Diversity Support	1,155.44	10,200.00	-9,044.56	11.33 %
527 Safe Sport	166.12	408.00	-241.88	40.72 %
528 Athlete Leadership Committee		510.00	-510.00	
531 MWS LSC LongCourse		33,354.00	-33,354.00	
532 MWS LSC ShortCourse	14,235.00	33,252.00	-19,017.00	42.81 %
541 Athlete Reimbursement		25,500.00	-25,500.00	
541.1 Sectional & Sr. Zone Reimburse	75.00		75.00	
541.2 Grand Prix Reimb	400.00		400.00	
541.3 Nationals & Jr. Nationals	3,000.00		3,000.00	
Total 541 Athlete Reimbursement	3,475.00	25,500.00	-22,025.00	13.63 %
551 USS Athlete Registration		175,440.00	-175,440.00	
551.1 Athlete-Premium	52,018.00		52,018.00	
551.3 Athlete-Flex	520.00		520.00	
551.4 Athlete-Outreach	125.00		125.00	
Total 551 USS Athlete Registration	52,663.00	175,440.00	-122,777.00	30.02 %
552 USS NonAthlete Reg	8,556.00	18,360.00	-9,804.00	46.60 %
553 USS Club Registrations	770.00	2,285.00	-1,515.00	33.70 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
554 Club Rebates		1,020.00	-1,020.00	
566 Insurance	306.00	331.50	-25.50	92.31 %
568 Service Charge	3.50		3.50	
571 Administration	600.00	1,581.00	-981.00	37.95 %
571.1 Admin - Professional Fees	1,666.68	10,710.00	-9,043.32	15.56 %
Total 571 Administration	2,266.68	12,291.00	-10,024.32	18.44 %
572 Office Supplies	204.34	306.00	-101.66	66.78 %
573 Admin Internet		612.00	-612.00	
574 Admin Phone	99.72	867.00	-767.28	11.50 %
575 Admin Postage		51.00	-51.00	
576 Admin Travel/Training		408.00	-408.00	
576.1 Admin Travel-Mileage Reimburse		816.00	-816.00	
Total 576 Admin Travel/Training		1,224.00	-1,224.00	
577 National Convention		15,606.00	-15,606.00	
578 Officials Expense	811.51	6,120.00	-5,308.49	13.26 %
578.2 Meet Costs	333.84		333.84	
Total 578 Officials Expense	1,145.35	6,120.00	-4,974.65	18.71 %
579 USA Swim Conference Expenses		3,570.00	-3,570.00	
580 Exec Sec Support Wages		22,402.50	-22,402.50	
581 Exec Secretary - Wage	3,564.66		3,564.66	
582 Payroll Taxes	272.70		272.70	
589 LSC Awards Banquet		6,120.00	-6,120.00	
590 Coaches Clinic		14,280.00	-14,280.00	
595 Miscellaneous Expense		255.00	-255.00	
599 Contingency Fund		250.00	-250.00	
Total Expenses	\$98,907.00	\$432,402.00	\$ -333,495.00	22.87 %
NET OPERATING INCOME	\$7,460.51	\$ -21,948.90	\$29,409.41	-33.99 %
NET INCOME	\$7,460.51	\$ -21,948.90	\$29,409.41	-33.99 %

Category	#Registrations	Charge	Total Income	USA Swim	MWS	Assumptions
Premium	2518	72	\$181,296	\$161,152	\$20,144	\$64 to USA \$8 to MWS
Flex	157	20	\$3,140	\$1,570	\$1,570	\$10 to USA \$10 to MWS
Outreach	64	5	\$320	\$320	\$320	All goes to USA
Seasonal	136	37	\$5,032	\$4,080	\$952	\$30 to USA \$7 to MWS
Total Athlete			\$189,788	\$167,122		
Non-Athlete	337	72	\$24,264	\$21,568	\$2,696	\$64 to USA \$8 to MWS
Totals						

2019 Yearly splashes (Jan-Dec 2019)
13432 6.5 87308 Round up to 87500



MEET RECON POLICY & PROCEDURE

UNREGISTERED ATHLETES ONLY

CURRENT PROCEDURE

1. Perform pre-meet recon
2. Notify club host and entering club of outliers
3. Continue to perform recons based on number of outliers and updated athlete registrations
4. Final pre-meet recon performed 1-2 days before competition
5. Perform post-meet recon
6. Distribute fine notices to affected club(s), which is \$100.00 for each unregistered athlete.
To date, there have been no UN athletes affected.
7. Times achieved for unregistered athletes are entered into SWIMS.
8. No action can be taken against an LSC outside of MW should one of their unregistered athletes actually compete

PURPOSE OF THIS PROPOSAL:

MW sanctioned competition with unregistered athletes (UA) jeopardizes liability coverage for all attendees. All UA appearing on the first pre-meet recon should have been registered before entry, but regular roster syncing with SWIMS is not performed. Several clubs are notorious for a large number of UA notification, some to the point of routinely being double digits. Rather than the typical notification(s) sent multiple times to clubs, last minute registration still occurs either the day before or day of competition, many times after the final pre-meet recon. The meet host must then be the final checkpoint with simple options to either verify membership or deny access. The goal is to eliminate UA in advance of the initial pre-meet recon with a stern punitive action at the post-meet recon, omitting their achieved times from SWIMS.

PROPOSED PROCEDURES

1. Perform pre-meet recon
2. **For unregistered athletes appearing on the first pre-meet recon, the MW athlete registration fee is an additional \$30 above the current MW athlete registration fee.**
For example, the MW athlete registration fee for 2021 will be \$72. The entering club must then pay \$102 to register each unregistered athlete prior to the entered competition.
3. Notify host club meet director, meet referee and admin official that all unregistered athletes, regardless of LSC, who are listed on the final recon error report must be individually addressed by **one** of the following steps:
 - a. **Not eligible to compete** (athlete may be scratched from competition at the discretion of the meet director)
 - b. **Deck registration** for which MW procedures are outlined in the P&P Manual
 - c. **Provide current athlete membership status** via athlete's Deck Pass Plus account, a club roster report from the entering club's portal, or verification of membership by the MW Executive Secretary or MW Registration Chair
Rationale: If proof of membership is not provided and deck registration does not occur, the athlete is barred from competing. This is the meet host's responsibility to monitor and prevent such swims from occurring.
4. **Increase the post-meet recon fine notice to each entering club to \$250.00/athlete** from the current \$100.00 fine.
Rationale: This amount has never changed from inception of this policy.
5. Achieved times for all unregistered athletes in MW competition will **NOT** be entered into SWIMS