



## Board of Directors Meeting

Tuesday January 24, 2023 • 8:30 PM  
Zoom Meeting – See Info Below

### MEETING AGENDA

1. Welcome and Roll Call
2. Declaration of Conflict of Interest Statement
3. Review and Approve November 15, 2022 Meeting Minutes
4. Consent Agenda
  - Membership/Registration Coordinator Report
  - Executive Secretary Report
  - Financial Reports
4. Current Business
  - Finance Committee Report
  - SC Championship Meet
5. Announcements/Information
6. Adjournment

Topic: Midwestern Swimming BOD Meeting

Time: Jan 24, 2023 08:30 PM Central Time (US and Canada)

Please download and import the following iCalendar (.ics) files to your calendar system.

Monthly: [https://zoom.us/meeting/tJctde-orzooE9dQsTB3gNu0eVRSFKamYzSP/ics?icsToken=98tyKuCrriksGtWUshCERowqAojom\\_TzmH5Bj\\_pZrQzRIXNCTBamM9RwAZRUEdXp](https://zoom.us/meeting/tJctde-orzooE9dQsTB3gNu0eVRSFKamYzSP/ics?icsToken=98tyKuCrriksGtWUshCERowqAojom_TzmH5Bj_pZrQzRIXNCTBamM9RwAZRUEdXp)

Join Zoom Meeting

<https://zoom.us/j/93026011293?pwd=WVBYcktXWm1Md1FqU0kreDZlZDhJdz09>

Meeting ID: 930 2601 1293

Passcode: 077130

One tap mobile

+16694449171,,93026011293#,,,,\*077130# US

+16699009128,,93026011293#,,,,\*077130# US (San Jose)

General Chair	Betsy Purcell
Adm Vice Chair	Toby Rees
Senior Vice Chair	Heather Farris
Age Group Chair	Emma McEntarffer
Treasurer	Stefanie Martinez
Finance Chair	Jeff Steiner
Safe Sport Chair	Aidan Cho
DEI Chair	Carol Olson
Coaches' Rep	Paige Skidmore
Sr Athlete Rep	Drayton Beber
Jr AthleteRep	Kate Novinski
At Large Athlete	Elsie Olberding
Delegate At Large	Sam Bach
Delegate At Large	Docker Hartfield
Governance Chair	Starre Haney
Operational Risk	Lori Howard
Technical Chair	Erica Storms
Registration Chair	Leslie Mayo
Officials Chair	Debra Pearson
Past General Chair	Carol Olson
Executive Secretary	Betty Kooy



**MINUTES** DRAFT  
**DATE:** 11/15/2022  
**TIME:** 8:30 p.m.  
**LOCATION** Zoom Conference Call

### Call to Order

- Midwestern Board of Directors
- Board Meeting
  - Called to order – Betsy Purcell 8:35 p.m.
  - Purpose of Meeting: Regular BOD Meeting
- Roll Call by Zoom sign-in
  - BOD Attendees: Betsy Purcell, Toby Rees, Heather Farris, Emma McEntarffer, Jeff Steiner, Stefanie Martinez, Aidan Cho, Sam Bach, Docker Hartfield, Betty Kooy
  - HOD Committee Chairs/Coordinators Present: Starre Haney, Lori Howard, Erica Storms, Leslie Mayo, Debra Pearson
  - BOD Absent: Carol Olson, Paige Skidmore, Drayton Beber, Kate Novinski, Elsie Olberding,
  - HOD Committee Chairs/Coordinators Absent:
  - Guests: Jimmy Parmenter, Drew Butler, Pat Rowan
- Declaration of Conflict of Interest Statement: Summarized by Betsy Purcell; no declarations

### Approval of Previous Minutes

- No corrections to minutes.
- Motion to Accept September Minutes – Jeff Steiner; Seconded, Toby Rees; Approved

### Consent Agenda

- Documents
  - Membership/Registration Coordinator Report
  - Executive Secretary
  - Officials Committee Report
  - Financial Reports
    - Noted that the difference between the Athlete Reimbursement in the Financial Reports and the Executive Secretary's Report lies in Fiscal Year vs Swim Year
- Motion to Accept Consent Agenda Items –Jeff Steiner; Seconded-Heather Farris; Approved

### Current Business

- Finance Committee Report
  - Jeff Steiner summarized proposal from HBE for firm doing the Agreed upon Procedures for USA Swimming and the annual 990 for the IRS - \$2200.00 for the Agreed upon Procedures and \$1250.00 for the 990.
    - Jeff noted total Administration costs may be about \$11,500 for 2023 and may be lower
    - Jeff will check on price for the 990 (more than Larsen was charging)
    - HBE may drop monthly fees after they see where we are with new registration income
    - Committee has accepted HBE's proposal – will look at it again next year
  - Jeff brought up All Star budget and noted the budget and the lateness of dealing with All Star travel
    - Discussion of the merits of Team travel and the merits of Family travel

- Motion made by Jeff to recommend family travel for 2023 with the cost of \$100.00 per athlete; Seconded by Toby Rees; Approved. Noted that plans for 2024 should begin early if an LSC/bus trip is intended
- Short Course Championship Qualifying Times
  - Noted the Policies and Procedures for determining MW Championship times – there has been no notice at this point to change the policy; noted that the policy does not deal with ‘secondary’ times which were implemented due to pandemic
  - Emma discussed the survey and the lack of 12 & Under swimmers filling events
  - Several documents were shared with numbers of actual swims, qualified swims, B times for 12 & U and BB times for 13 & Over. Need a solution, particularly for 12 & U
  - Issues with Automatic vs Secondary times
  - Issues with the timeline
  - Emma’s goal is to grow the meet bigger
  - Noted that parents don’t understand the Automatic/Secondary concept
  - MUCH Discussion
  - Ultimate motion –For 2023 set the secondary times (SCY) for 12 & U to a NAG B minimum for age group with maximum of 40 for events (unless more have automatic qual time); set the 13 & O to a NAG BB minimum for age group using 15-16 for 15 & O with a maximum of 40 for events (unless more have automatic qual time); Seconded by Jeff; Approved
  - Betty will put together a sheet with current qualifying times and new secondary times.

#### **Announcements and Information -**

- Debra would like to set up a Zoom call with Leslie for Officials to help them navigate the Online Registration for USA Swimming
- Docker said cost of 8 lane portable read-out for Long Course would be between \$2500 and \$3200 and would need to be secured by February
- Meeting dates:  
3<sup>rd</sup> Tuesday of every other month – 8:30 p.m. via Zoom  
Next BOD Meeting – Tuesday, January 17, 2023 (postponed to January 24, 2023) – reports due January 13, 2023  
Next HOD Meeting – Spring 2023 – Date and Time TBD

#### **Adjournment**

- Motion to adjourn – Emma McEntarffer; Seconded – Starre Haney; Passed
- Time: 10:05 p.m.
- Submitted by: Betty Kooy, Secretary



To: MWS Board of Directors

From: Leslie Mayo, Membership/Registration Coordinator

Date: January 9, 2023

	<b>2019</b> Membership * September 1, 2018 – August 31, 2019	<b>2020</b> Membership * September 1, 2019 – August 31, 2020	<b>2021</b> Membership * September 1, 2020 – August 31, 2021	<b>2022</b> Membership * September 1, 2021 – August 31, 2022	<b>2022</b> Membership September 1, 2021 – January 8, 2022	<b>2023</b> Membership September 1, 2022 – January 8, 2023	Increase / Decrease
<b>Member Clubs/ Organizations</b>	33	31	31	30	29	30	+ 1
<b>Premium Athletes - Renew</b>	1,932	1,811	1,623	1,657	1,395	1,172	- 223
<b>Premium Athletes - New</b>	581	468	404	605	429	465	+ 36
<b>Seasonal Athletes - Renew</b>	89	1	69	70	0	0	0
<b>Seasonal Athletes - New</b>	47	2	42	29	0	0	0
<b>Flex Athletes - Renew</b>	55	71	84	64	27	8	- 19
<b>Flex Athletes - New</b>	109	52	83	92	63	160	+ 97
<b>Flex Athletes - Upgrade</b>	7	12	32	32	9	17	+ 8
<b>Outreach Athletes - Renew</b>	49	41	35	21	21	8	- 13
<b>Outreach Athletes - New</b>	15	15	5	15	12	22	+ 10
<b>Athletes - Total</b>	2,884	2,473	2,377	2,585	1,956	1,852	<b>- 104</b> <b>- 733*</b>
<b>NATH Members</b>	383	340	350	430	330	360	+ 30
<b>Total Members</b>	3,267	2,813	2,727	3,015	2,286	2,212	

\* The numbers for the respective membership years are the final numbers for that completed season.



- **Sanctions/Meet Schedules--**  
**Fall/Winter 2022-2023** – Meets through the end of February are sanctioned and posted. The sanction committee is working on the end of season meets and should have some updates for this meeting. Referees are doing a good job of getting officials put into the new OTS system, but officials still cannot see their history.  
**Summer 2023/Fall-Winter 2023-2024** - We have a few bids for summer 2023. Requests for summer bids were sent to club contacts, presidents, and head coaches on October 31 and were resent again last week. We have a few more possible meets – but very few Long Course meets. Hopefully we can have a Long Course Schedule put together by mid February. We will try to get Fall/Winter 2023-2024 bids by the end of March. We really need to get back on the recommended bid timing schedule, but clubs have been very reluctant to bid/request a meet so far in advance.
- **MW SC Championship 2023:** The sanction committee has secured a host. Meet will again be held in Fremont with FAST and ACE hosting. Hopefully by this meeting things will have come together.
- **All Star Meet:** MW sent a team of 72 swimmers to the All Star meet in Des Moines January 14-15. Eric Samson served as head coach. Meet results have been posted on the MW website. Pictures for athletes have been received by the MW office and will be mailed to the individual swimmers.
- **Athlete Reimbursement and Outreach Reimbursement –**  
Reimbursement requests for national meets now have an online form and so far it is working. So far, \$4500.00 has been sent to athletes for the US Open (\$1500.00) and Winter Juniors (\$3000.00). There were 3 athletes at the Open and 7 at the Winter Juniors (1 has not yet applied for reimbursement.) So far only \$191.25 has been distributed for Outreach Reimbursement. As of January 20, there are 30 athletes registered as Outreach.
- **SWIMS 3.0** – SWIMS 3.0 is getting better and it is taking less time to put in the information needed and get out the reports needed that are available. Things are getting updated on a weekly basis and teams are hard at work to bring the program to full functionality. There are still issues with registration and help is available from Leslie Mayo, the Midwestern Registrar. We are not sure how we are going to get the times in for the High School Meets. We think they will go into SWIMS but getting them into TeamUnify and TeamManager is a whole different game! OME is not yet available (at least not that Betty knows). There will be 7 meets observed – 2 invites, 4 conference meets, and the state meet.
- **USA Swimming Workshop** –The USA Swimming Workshop dates are set for April 20-23, 2023 at the Denver Tech Center. Targeted this year will be Coaches, Officials, and Safe Sport with other groups possible. The agenda will be posted on the USA Swimming website when finalized. MW needs to decide how many can attend, whose expenses will be paid, and how we will travel (Betsy drove this past April).
- **Spring HOD Meeting:** The date for the Spring House of Delegates meeting has not yet been set. There are several officers for the Board of Directors that need to be elected – Age Group Vice Chair, Treasurer, At Large Delegate, Technical Chair, Officials Chair, and Operational Risk Chair. The Junior Athlete will be elected by athletes via club voting (nominations are needed). At this point there is no ‘role’ in SWIMS for the Clubs’ House of Delegates representative to be named. We will be asking for each club to designate their voting representative. That representative must be a member in good standing of USA Swimming and Midwestern Swimming.
- **Executive Secretary --**  
**USA Meetings** – Betty and several others are still attending Zoom meetings with CZ General Chairs and officers, and USA Swimming LSC leaders. All of these keep us up-to-date on USA Swimming issues, particularly the SWiMS 3.0 issues as it gets rolled out. Betty also shares Jay Chambers’ Friday notes with club leadership people. Betty was able to get an updated list with emails out of SWIMS for club leadership roles.  
**Central Zone** – has some upcoming athlete summits and diversity camps/meets. Midwestern will need to decide whether to participate and how to fund the participation. The cost for these activities per athlete will be very high!

## Governance Committee Report

All current BOD members that are eligible for reelection to their positions have been emailed regarding their interest to be on the spring HOD ballot. Anyone with interest in one of the positions should email Starre Haney with their interest by March 15<sup>th</sup>. [starreann@gmail.com](mailto:starreann@gmail.com)

### BOD Positions for election:

Operational Risk Chair

Technical Committee Chair

Age Group Vice Chair

Delegate at Large

Officials Chair (current member of the Official Committee)

Respectfully,

Starre Haney

Governance Chair

**Midwestern Swimming, Inc.**  
**Budget vs. Actuals: 2022 Final Budget - FY22 P&L**  
 January - December 2022

	Actual	Budget	Total over Budget	% of Budget
<b>Income</b>				
420 Interest Income	14.22	25.00	-10.78	56.88%
421 All Star Meet	5,549.03	9,250.00	-3,700.97	59.99%
423 Zone Meet	4,077.18	7,500.00	-3,422.82	54.36%
425 Officials Income	224.60		224.60	
431 MWS LSC Long Course	131.00	28,500.00	-28,369.00	0.46%
432 MWS LSC Short Course	31,878.50	25,116.48	6,762.02	126.92%
441 MWS Sanction Fee	2,950.00	3,800.00	-850.00	77.63%
442 MWS Splash Fee	75,199.75	87,750.00	-12,550.25	85.70%
443 MWS Fines	175.00		175.00	
451 USS Athlete Membership		185,000.00	-185,000.00	0.00%
451.1 Athlete-Premium	115,295.36		115,295.36	
451.2 Athlete-Seasonal	3,663.00		3,663.00	
451.3 Athlete-Upgrade	1,188.00		1,188.00	
451.31 Athlete-Flex	2,457.60		2,457.60	
451.4 Athlete-Outreach	40.00		40.00	
451.5 Athlete-Txfr	1,190.00		1,190.00	
<b>Total 451 USS Athlete Membership</b>	<b>\$ 123,833.96</b>	<b>\$ 185,000.00</b>	<b>-\$ 61,166.04</b>	<b>66.94%</b>
452 USS Nonathlete Members	12,876.00	29,600.00	-16,724.00	43.50%
452.1 Non-Athlete Coach	622.08		622.08	
452.2 Non-Athlete Official	414.72		414.72	
452.3 Non-Athlete Administrator	100.80		100.80	
452.4 Other	125.76		125.76	
<b>Total 452 USS Nonathlete Members</b>	<b>\$ 14,139.36</b>	<b>\$ 29,600.00</b>	<b>-\$ 15,460.64</b>	<b>47.77%</b>
453 USS Club Memberships	3,440.00	7,200.00	-3,760.00	47.78%
489 LSC Awards Banquet Income		2,250.00	-2,250.00	0.00%
490 Coaches Clinic Income	800.00	2,500.00	-1,700.00	32.00%
495 Miscellaneous Income	7,972.00		7,972.00	
<b>Total Income</b>	<b>\$ 270,384.60</b>	<b>\$ 388,491.48</b>	<b>-\$ 118,106.88</b>	<b>69.60%</b>
<b>Gross Profit</b>	<b>\$ 270,384.60</b>	<b>\$ 388,491.48</b>	<b>-\$ 118,106.88</b>	<b>69.60%</b>
<b>Expenses</b>				
521 All Star Meet Exp	13,500.08	17,000.00	-3,499.92	79.41%
522 Clinics/Workshops Exp	1,345.54		1,345.54	
523 Zone Meet Exp	17,176.52	17,000.00	176.52	101.04%
524 Other Age Group Expense		8,500.00	-8,500.00	0.00%
526 Diversity Support		10,000.00	-10,000.00	0.00%
526.1 Outreach Meet Support	1,228.41		1,228.41	
526.2 Diversity Camp/Meet	11,660.45		11,660.45	
<b>Total 526 Diversity Support</b>	<b>\$ 12,888.86</b>	<b>\$ 10,000.00</b>	<b>\$ 2,888.86</b>	<b>128.89%</b>
527 Safe Sport	493.00	2,500.00	-2,007.00	19.72%
528 Athlete Leadership Committee		500.00	-500.00	0.00%
531 MWS LSC LongCourse	28,813.77	30,018.60	-1,204.83	95.99%
532 MWS LSC ShortCourse	31,685.67	32,000.00	-314.33	99.02%
541 Athlete Reimbursement		23,000.00	-23,000.00	0.00%
541.1 Sectional & Open Water	11,975.00		11,975.00	
541.2 TYR Pro/Futures	3,850.00		3,850.00	
541.3 Nat, Jr Nat, Open, Int Trials	7,225.00		7,225.00	
<b>Total 541 Athlete Reimbursement</b>	<b>\$ 23,050.00</b>	<b>\$ 23,000.00</b>	<b>\$ 50.00</b>	<b>100.22%</b>
551 USS Athlete Registration		165,000.00	-165,000.00	0.00%
551.1 Athlete-Premium	70,656.00		70,656.00	
551.2 Athlete-Seasonal	2,970.00		2,970.00	
551.3 Athlete-Flex	405.00		405.00	
551.4 Athlete-Outreach	35.00		35.00	
<b>Total 551 USS Athlete Registration</b>	<b>\$ 74,066.00</b>	<b>\$ 165,000.00</b>	<b>-\$ 90,934.00</b>	<b>44.89%</b>
552 USS NonAthlete Reg	11,484.00	26,400.00	-14,916.00	43.50%
553 USS Club Registrations	700.00	2,100.00	-1,400.00	33.33%
554 Club Rebates	75.00	1,500.00	-1,425.00	5.00%

566 Insurance	356.00	320.00	36.00	111.25%
568 Service Charge	168.05	100.00	68.05	168.05%
569 Returned Checks	2,814.00		2,814.00	
571 Administration	2,122.50	2,500.00	-377.50	84.90%
571.1 Admin - HBE Monthly	10,983.45	13,000.00	-2,016.55	84.49%
<b>Total 571 Administration</b>	<b>\$ 13,105.95</b>	<b>\$ 15,500.00</b>	<b>-\$ 2,394.05</b>	<b>84.55%</b>
572 Office Supplies	367.54	750.00	-382.46	49.01%
573 Admin Internet-Google/Constant Contact	2,285.86	780.00	1,505.86	293.06%
574 Admin Office Internet		250.00	-250.00	0.00%
575 Admin Postage	27.60	150.00	-122.40	18.40%
576 Admin Travel/Training			0.00	
576.1 Admin Travel-Mileage Reimburse	282.56	500.00	-217.44	56.51%
<b>Total 576 Admin Travel/Training</b>	<b>\$ 282.56</b>	<b>\$ 500.00</b>	<b>-\$ 217.44</b>	<b>56.51%</b>
576.2 Travel-Meals	52.31		52.31	
577 National Workshop/Bus Mtg		12,000.00	-12,000.00	0.00%
577.2 Travel & Hotel	1,389.89		1,389.89	
577.3 Meals & Incidentals	468.47		468.47	
<b>Total 577 National Workshop/Bus Mtg</b>	<b>\$ 1,858.36</b>	<b>\$ 12,000.00</b>	<b>-\$ 10,141.64</b>	<b>15.49%</b>
578 Officials Expense	202.93	6,744.00	-6,541.07	3.01%
578.1 Evaluator & Certification	874.08		874.08	
578.2 Meet Costs-Shirts/NameTags	2,233.06		2,233.06	
578.3 Officials Reimbursement	1,100.00		1,100.00	
<b>Total 578 Officials Expense</b>	<b>\$ 4,410.07</b>	<b>\$ 6,744.00</b>	<b>-\$ 2,333.93</b>	<b>65.39%</b>
579 USA Swim Conference Expenses	870.02	500.00	370.02	174.00%
581 Exec Secretary - Wage	25,621.32	25,621.26	0.06	100.00%
582 Payroll Taxes	1,960.03		1,960.03	
589 LSC Awards Banquet	58.20	5,500.00	-5,441.80	1.06%
589.2 Awards	4,735.49		4,735.49	
<b>Total 589 LSC Awards Banquet</b>	<b>\$ 4,793.69</b>	<b>\$ 5,500.00</b>	<b>-\$ 706.31</b>	<b>87.16%</b>
590 Coaches Clinic	1,369.89	10,000.00	-8,630.11	13.70%
592 Social Media/Advertising		1,200.00	-1,200.00	0.00%
595 Miscellaneous Expense	664.00	250.00	414.00	265.60%
596 BOD Meeting Expenses	9.97	250.00	-240.03	3.99%
Unapplied Cash Bill Payment Expense	0.00		0.00	
Uncategorized Expense	132.00		132.00	
<b>Total Expenses</b>	<b>\$ 276,427.66</b>	<b>\$ 415,933.86</b>	<b>-\$ 139,506.20</b>	<b>66.46%</b>
<b>Net Operating Income</b>	<b>-\$ 6,043.06</b>	<b>-\$ 27,442.38</b>	<b>\$ 21,399.32</b>	<b>22.02%</b>
<b>Net Income</b>	<b>-\$ 6,043.06</b>	<b>-\$ 27,442.38</b>	<b>\$ 21,399.32</b>	<b>22.02%</b>

Sunday, Jan 22, 2023 03:46:48 PM GMT-8 - Cash Basis



**Midwestern Swimming, Inc.**  
**Profit and Loss**  
January - December 2022

	<b>Total</b>
<b>Income</b>	
420 Interest Income	14.22
421 All Star Meet	5,549.03
423 Zone Meet	4,077.18
425 Officials Income	224.60
431 MWS LSC Long Course	131.00
432 MWS LSC Short Course	31,878.50
441 MWS Sanction Fee	2,950.00
442 MWS Splash Fee	75,199.75
443 MWS Fines	175.00
451 USS Athlete Membership	
451.1 Athlete-Premium	115,295.36
451.2 Athlete-Seasonal	3,663.00
451.3 Athlete-Upgrade	1,188.00
451.31 Athlete-Flex	2,457.60
451.4 Athlete-Outreach	40.00
451.5 Athlete-Txfr	1,190.00
<b>Total 451 USS Athlete Membership</b>	<b>\$ 123,833.96</b>
452 USS Nonathlete Members	12,876.00
452.1 Non-Athlete Coach	622.08
452.2 Non-Athlete Official	414.72
452.3 Non-Athlete Administrator	100.80
452.4 Other	125.76
<b>Total 452 USS Nonathlete Members</b>	<b>\$ 14,139.36</b>
453 USS Club Memberships	3,440.00
490 Coaches Clinic Income	800.00
495 Miscellaneous Income	7,972.00
<b>Total Income</b>	<b>\$ 270,384.60</b>
<b>Gross Profit</b>	<b>\$ 270,384.60</b>
<b>Expenses</b>	
521 All Star Meet Exp	13,500.08
522 Clinics/Workshops Exp	1,345.54
523 Zone Meet Exp	17,176.52
526 Diversity Support	
526.1 Outreach Meet Support	1,228.41
526.2 Diversity Camp/Meet	11,660.45
<b>Total 526 Diversity Support</b>	<b>\$ 12,888.86</b>
527 Safe Sport	493.00
531 MWS LSC LongCourse	28,813.77
532 MWS LSC ShortCourse	31,685.67
541 Athlete Reimbursement	
541.1 Sectional & Open Water	11,975.00
541.2 TYR Pro/Futures	3,850.00
541.3 Nat, Jr Nat, Open, Int Trials	7,225.00
<b>Total 541 Athlete Reimbursement</b>	<b>\$ 23,050.00</b>

551 USS Athlete Registration		
551.1 Athlete-Premium		70,656.00
551.2 Athlete-Seasonal		2,970.00
551.3 Athlete-Flex		405.00
551.4 Athlete-Outreach		35.00
<b>Total 551 USS Athlete Registration</b>	<b>\$</b>	<b>74,066.00</b>
552 USS NonAthlete Reg		11,484.00
553 USS Club Registrations		700.00
554 Club Rebates		75.00
566 Insurance		356.00
568 Service Charge		168.05
569 Returned Checks		2,814.00
571 Administration		2,122.50
571.1 Admin - HBE Monthly		10,983.45
<b>Total 571 Administration</b>	<b>\$</b>	<b>13,105.95</b>
572 Office Supplies		367.54
573 Admin Internet-Google/Constant Contact		2,285.86
575 Admin Postage		27.60
576 Admin Travel/Training		
576.1 Admin Travel-Mileage Reimburse		282.56
<b>Total 576 Admin Travel/Training</b>	<b>\$</b>	<b>282.56</b>
576.2 Travel-Meals		52.31
577 National Workshop/Bus Mtg		
577.2 Travel & Hotel		1,389.89
577.3 Meals & Incidentals		468.47
<b>Total 577 National Workshop/Bus Mtg</b>	<b>\$</b>	<b>1,858.36</b>
578 Officials Expense		202.93
578.1 Evaluator & Certification		874.08
578.2 Meet Costs-Shirts/NameTags		2,233.06
578.3 Officials Reimbursement		1,100.00
<b>Total 578 Officials Expense</b>	<b>\$</b>	<b>4,410.07</b>
579 USA Swim Conference Expenses		870.02
581 Exec Secretary - Wage		25,621.32
582 Payroll Taxes		1,960.03
589 LSC Awards Banquet		58.20
589.2 Awards		4,735.49
<b>Total 589 LSC Awards Banquet</b>	<b>\$</b>	<b>4,793.69</b>
590 Coaches Clinic		1,369.89
595 Miscellaneous Expense		664.00
596 BOD Meeting Expenses		9.97
Unapplied Cash Bill Payment Expense		0.00
Uncategorized Expense		132.00
<b>Total Expenses</b>	<b>\$</b>	<b>276,427.66</b>
<b>Net Operating Income</b>	<b>-\$</b>	<b>6,043.06</b>
<b>Net Income</b>	<b>-\$</b>	<b>6,043.06</b>

# Midwestern Swimming, Inc.

## Budget vs. Actuals: 2023 Budget - FY23 P&L

January - December 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
420 Interest Income		25.00	-25.00	
421 All Star Meet	7,020.95	5,400.00	1,620.95	130.02 %
423 Zone Meet		4,400.00	-4,400.00	
431 MWS LSC Long Course		32,000.00	-32,000.00	
432 MWS LSC Short Course		35,000.00	-35,000.00	
441 MWS Sanction Fee		3,250.00	-3,250.00	
442 MWS Splash Fee	461.50	80,000.00	-79,538.50	0.58 %
443 MWS Fines	100.00		100.00	
451 USS Athlete Membership		17,664.00	-17,664.00	
451.1 Athlete-Premium	2,739.84		2,739.84	
451.31 Athlete-Flex	163.20		163.20	
451.5 Athlete-Txfr	60.00		60.00	
<b>Total 451 USS Athlete Membership</b>	<b>2,963.04</b>	<b>17,664.00</b>	<b>-14,700.96</b>	<b>16.77 %</b>
452 USS Nonathlete Members		2,600.00	-2,600.00	
452.1 Non-Athlete Coach	522.24		522.24	
452.2 Non-Athlete Official	238.08		238.08	
452.3 Non-Athlete Adminstrator	57.60		57.60	
452.4 Other	79.68		79.68	
<b>Total 452 USS Nonathlete Members</b>	<b>897.60</b>	<b>2,600.00</b>	<b>-1,702.40</b>	<b>34.52 %</b>
453 USS Club Memberships	3,060.00	5,040.00	-1,980.00	60.71 %
489 LSC Awards Banquet Income		2,500.00	-2,500.00	
490 Coaches Clinic Income		2,500.00	-2,500.00	
<b>Total Income</b>	<b>\$14,503.09</b>	<b>\$190,379.00</b>	<b>\$ -175,875.91</b>	<b>7.62 %</b>
<b>GROSS PROFIT</b>	<b>\$14,503.09</b>	<b>\$190,379.00</b>	<b>\$ -175,875.91</b>	<b>7.62 %</b>
<b>Expenses</b>				
521 All Star Meet Exp	900.00	14,000.00	-13,100.00	6.43 %
523 Zone Meet Exp		15,000.00	-15,000.00	
523.1 Zone Open Water		2,000.00	-2,000.00	
<b>Total 523 Zone Meet Exp</b>		<b>17,000.00</b>	<b>-17,000.00</b>	
526 Diversity Support		12,500.00	-12,500.00	
527 Safe Sport		2,500.00	-2,500.00	
528 Athlete Leadership Committee		250.00	-250.00	
531 MWS LSC LongCourse		26,000.00	-26,000.00	
532 MWS LSC ShortCourse		28,000.00	-28,000.00	
541 Athlete Reimbursement		22,000.00	-22,000.00	
541.3 Nat, Jr Nat, Open, Int Trials	500.00		500.00	
<b>Total 541 Athlete Reimbursement</b>	<b>500.00</b>	<b>22,000.00</b>	<b>-21,500.00</b>	<b>2.27 %</b>
554 Club Rebates		1,500.00	-1,500.00	
566 Insurance		320.00	-320.00	
568 Service Charge		100.00	-100.00	
571 Administration	270.00	1,800.00	-1,530.00	15.00 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
571.1 Admin - HBE Monthly	496.75	10,000.00	-9,503.25	4.97 %
<b>Total 571 Administration</b>	<b>766.75</b>	<b>11,800.00</b>	<b>-11,033.25</b>	<b>6.50 %</b>
572 Office Supplies		500.00	-500.00	
573 Admin Internet-Google/Constant Contact	30.00	840.00	-810.00	3.57 %
574 Admin Office Internet		200.00	-200.00	
575 Admin Postage		100.00	-100.00	
576 Admin Travel/Training				
576.1 Admin Travel-Mileage Reimburse		500.00	-500.00	
<b>Total 576 Admin Travel/Training</b>		<b>500.00</b>	<b>-500.00</b>	
577 National Workshop/Bus Mtg		8,000.00	-8,000.00	
578 Officials Expense		6,500.00	-6,500.00	
578.2 Meet Costs-Shirts/NameTags	29.00		29.00	
<b>Total 578 Officials Expense</b>	<b>29.00</b>	<b>6,500.00</b>	<b>-6,471.00</b>	<b>0.45 %</b>
579 USA Swim Conference Expenses		500.00	-500.00	
581 Exec Secretary - Wage	2,225.00	26,700.00	-24,475.00	8.33 %
582 Payroll Taxes	170.21		170.21	
589 LSC Awards Banquet		5,500.00	-5,500.00	
590 Coaches Clinic		5,000.00	-5,000.00	
592 Social Media/Advertising		1,200.00	-1,200.00	
595 Miscellaneous Expense		500.00	-500.00	
596 BOD Meeting Expenses		250.00	-250.00	
Unapplied Cash Bill Payment Expense	0.00		0.00	
<b>Total Expenses</b>	<b>\$4,620.96</b>	<b>\$192,260.00</b>	<b>\$ -187,639.04</b>	<b>2.40 %</b>
NET OPERATING INCOME	<b>\$9,882.13</b>	<b>\$ -1,881.00</b>	<b>\$11,763.13</b>	<b>-525.37 %</b>
NET INCOME	<b>\$9,882.13</b>	<b>\$ -1,881.00</b>	<b>\$11,763.13</b>	<b>-525.37 %</b>

# Midwestern Swimming, Inc.

## Balance Sheet

As of January 22, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
102 Wells Fargo	102,267.02
122 Savings Wells Fargo	65,102.04
124 CD FNBO	102,834.84
129 PayPal Account	0.00
Bill.com Money Out Clearing	1,613.06
<b>Total Bank Accounts</b>	<b>\$271,816.96</b>
Accounts Receivable	
1200 Accounts Receivable	0.00
<b>Total Accounts Receivable</b>	<b>\$0.00</b>
Other Current Assets	
119 close out of investments	0.00
410 Kirkpatrick Pettis	0.00
412 American Express	0.00
414 Dain Rauscher	0.00
Payroll Refunds	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$271,816.96</b>
Fixed Assets	
181 Depreciation	0.00
<b>Total Fixed Assets</b>	<b>\$0.00</b>
<b>TOTAL ASSETS</b>	<b>\$271,816.96</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
Credit Cards	
204 Credit Card - Kooy, Betty	0.00
209 Credit Card - Scot Sorensen	0.00

	TOTAL
<b>Total Credit Cards</b>	<b>\$0.00</b>
Other Current Liabilities	
2001 Acct Pay	0.00
201 Prepaid USS Registrations	7,474.00
2100 Payroll Liabilities	0.00
211 Accrued PR Taxes	2,374.66
301 Payroll Tax	0.00
Direct Deposit Payable	0.00
<b>Total Other Current Liabilities</b>	<b>\$9,848.66</b>
<b>Total Current Liabilities</b>	<b>\$9,848.66</b>
<b>Total Liabilities</b>	<b>\$9,848.66</b>
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	251,786.17
Net Income	10,182.13
<b>Total Equity</b>	<b>\$261,968.30</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$271,816.96</b>