



Board of Directors Meeting

Tuesday, May 21, 2024 • 8:30 PM

Zoom Meeting – See Info Below

MEETING AGENDA

1. Welcome and Roll Call
2. Declaration of Conflict of Interest Statement
3. Review and Approve Mar 19, 2024 Meeting Minutes
4. Consent Agenda
 - Executive Secretary Report
 - Registration Report
 - Financial Reports
 - Agreed Upon Procedures
4. Old Business
5. New Business
 - LEAP Planning
6. Adjournment

Join Zoom Meeting

<https://zoom.us/j/93026011293?pwd=WVBYcktXWm1Md1FqU0kreDZlZDhJdz09>

Meeting ID: 930 2601 1293

Passcode: 077130

One tap mobile

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General Chair	Betsy Purcell
Adm Vice Chair	Toby Rees
Senior Vice Chair	David Nelson
Age Group Chair	Paige Skidmore
Treasurer	Stefanie Martinez
Finance Chair	Jeff Steiner
Safe Sport Chair	Aidan Cho
DEI Chair	Carol Olson
Coaches' Rep	Sam Bach
Sr Athlete Rep	Kate Novinski
At Large Athlete	Addisyn Storms
At Large Athlete	Aidan Kolb
Delegate At Large	Sam Bach
Delegate At Large	Amber Bargstadt
Governance Chair	Starre Haney
Operational Risk	Lori Howard
Technical Chair	Erica Storms
Registration Chair	Leslie Mayo
Officials Chair	Dan Brailita
Past General Chair	Carol Olson
Executive Secretary	Betty Kooy



MINUTES DRAFT
DATE: 03/19/2024
TIME: 8:30 p.m.
LOCATION Zoom Conference Call

Call to Order

- Midwestern Board of Directors
- Board Meeting
 - Called to order – Betsy Purcell 8:38 p.m.
 - Purpose of Meeting: Regular BOD Meeting
- Roll Call by Zoom sign-in
 - BOD Attendees: Betsy Purcell, Toby Rees, Jeff Steiner, Aidan Cho, Carol Olson, Addisyn Storms, Sam Bach, Betty Kooy (ex officio)
 - HOD Committee Chairs/Coordinators Present: Starre Haney, Erica Storms, Leslie Mayo, Dan Brailita
 - BOD Absent: Dave Nelson, Paige Skidmore, Stefanie Martinez, Kate Novinski, Aidan Kolb, Amber Bargstadt
 - HOD Committee Chairs/Coordinators Absent: Lori Howard
 - Guests: Bill Haney, Kathy Lydiatt
- Declaration of Conflict of Interest Statement: Read by Betsy Purcell; no declarations

Approval of Previous Minutes

- No corrections to minutes.
- Motion to Accept January Minutes – Aidan Cho; Seconded-Jeff Steiner; Approved

Consent Agenda

- Documents
 - Membership/Registration Coordinator Report
Noted MW down 79 athletes from previous year at this time
 - Executive Secretary
 - Officials Report
 - Discussion regarding observed HS meets, particularly the early meets
Do not seem to be held to MW standards
NSAA makes decisions regarding HS meets and officiating
MW should make decisions regarding observation and observers
HS/MW officials encouraged to complete the NSAA survey
Questions regarding parents on deck
Betsy has had discussions with Jeff S/NSAA regarding HS officiating
 - Governance Committee Report
 - Financial Reports
- Motion to Accept Consent Agenda Items –Aidan Cho; Seconded-Jeff Nelson; Approved

Old Business

- Finance Committee Proposal – Athlete Fines
 - Proposal to make fines for Adult (18+) Athletes missing APT to fall in line with Coach with expired certifications

- Leslie Mayo (registration) felt that current policy (holding to fines for ‘unregistered’ athlete) did not align with other fines
 - Motion to accept the proposal as written and forward to the HOD – Aidan Cho, Seconded, Toby Rees; Approved

New Business

- Finance Committee Proposal – Club Fines
 - Proposal to amend current Fines and Penalties to add 4.10.6 for penalties for unpaid MW invoices
 - Policy that invoices are to be paid within 30 days not being adhered to; need to put some teeth behind
 - Motion to approve proposed policy Toby Rees; Seconded Aidan Cho; Approved as amended.
 - Discussion on where the recommendation comes from and who would approve the unattached status
 - Motion to amend final sentence by Aidan Cho; Seconded by Toby Rees; Approved
 - Final wording at end of document
- Finance Committee – 2025 MW Budget
 - Motion to accept budget proposal as presented and forward to HOD – Betsy Purcell; seconded Aidan Cho; Approved
 - Notes made of some increases and decreases; still a deficit budget although MW usually does not have a deficit; perhaps should think about budgeting closer to actual
 - Notes that if necessary, HOD could revisit in September if current financial situation warrants it
- Governance Committee – Job Descriptions and P & P wording
 - Motion to amend 1.7 Organizational Structure with clarification of Board of Directors Job Description – Betsy Purcell; Seconded Aidan Cho; Approved
 - Clarification was recommended by USA Swimming to put P & P in line with the Board of Directors Manual
 - Added to wording: *The Board of Directors shall meet the Job Description position requirements and responsibilities as further defined in the MWS Board of Directors Manual.*
 - Motion to change General Chair and Admin Vice Chair Job Descriptions in the BOD Manual – Jeff Steiner; Seconded, Carol Olson – Approved
 - GC position requirements – Change from ‘Previous Midwestern Board of Directors service to ‘*Previous BOD Service (BOD position or Committee Member) at the LSC Level*’.
 - Admin Vice position – add wording and change some responsibilities of the position (shifting to other BOD positions)
- 2024-2025 Championship Meet Progression – Betsy
 - Noted quick turn-around time for Zone entries this year
 - Committee consisted of full Sanction Committee plus Jimmy P and Patrick R
 - At HOD meetings usually a discussion of timing of meets (Sectionals and Futures); Evaluators think we are crazy with the duration of our championship meets
 - Much discussion among committee of family dynamics, coach obligations, officials’ obligations, taking kids out of school
 - Committee focused on what is best for the swimmers
 - Is ‘Last Chance’ necessary – do they have to be the same?
 - Noted committee recommending 12 & U championship and 13 & O championship, both long and short course (hopefully allowing LC to be indoors rather than dealing with the brutality of a NE summer)
 - Shortening of the length of days for the champ meets
 - Change of position in schedule for champ meets

- Would like buy-in for recommendations
- Would need hosts for meets – hopefully with lowering time standards meets would get more athletes and be financially viable and not as taxing on volunteers
- Committee will make recommendations for championship Time Stds for 2025-2028 using the USA NAG Motivational times – B minimum for 12 & U; BB minimum for 13 & O; tighter stds for distance & 400 IM

Announcements and Information -

- Governance – Starre Haney
 - Nominations for BOD positions close on March 22; two nominees are not currently in good standing; one nominee does not seem to be eligible for the nominated position
- Toby Rees noted need for ADA section in meet Information, particularly information for spectators; situation was not good in Fremont
- Meeting dates:
Next BOD Meeting – Tuesday, May 21, 2024; HOD Meeting – Saturday, April 20, 4:30 p.m. Fremont YMCA

Adjournment

- Motion to adjourn 10:26 p.m.– Toby Rees; Seconded – Aidan Cho; Passed.
- Submitted by: Betty Kooy, Secretary

Athlete Fine Proposal

4.10.3 Fines and Penalties for Improperly Registered Members:

All fines are due within 30 days of notification unless proof of non-violation is proved to the Membership/Registration Chair or an appeal has been filed with the MWS Administrative Board of Review. Failure to pay will jeopardize membership status with USA Swimming and MWS

4.10.3.1	Unregistered Athlete	\$ 250.00
4.10.3.2	Adult (18+) Athlete missing APT	
	First Offense	\$100.00
	Second Offense	\$250.00
	(recurrence within three-year period)	
	Third Offense	\$500.00
	(recurrence within three year period)	
4.10.3.3	Coach with expired certifications	
	First Offense	\$ 100.00
	Second Offense (recurrence within three-year period)	\$ 250.00
	Third Offense (recurrence within three year period)	\$ 500.00
4.10.3.4	Unregistered coach	
	First Offense	\$ 250.00
	Second Offense (recurrence within a three-year period)	\$ 500.00
	Third Offense (recurrence within a three-year period)	\$ 1000.00

Unpaid Invoice Penalty Proposal

4.10.6 Penalties for Invoices not paid in a timely manner:

- Invoices not paid within 30 days will incur a late fee of \$25.00.
- Invoices not paid within 60 days will incur a late fee of \$50.00
- Invoices not paid within 90 days will incur a late fee of \$100.00

In addition, teams with unpaid invoices 90 days and beyond upon notification from the registration chair and approved by the Executive Committee will be subject to unattach status for all athletes which will entail payment of transfer fees for all athletes to reattach.

General Chair Job Description

Position Specifications:

- Supported by the LSC and guidelines set by USA Swimming for the position of LSC General Chair
- 2-year term, elected in even years, limited to 2 consecutive terms; re-election to same position requires a lapse of two years
- Position may not be combined with any other office
- Voting Member of the House of Delegates and Board of Directors

Position Requirements:

- USA Swimming Membership
- Midwestern Membership
- Previous Midwestern Board of Directors service
 - Suggest change to: Previous BOD service (BOD position or Committee Member) at the LSC Level

Job Summary:

- The General Chair shall oversee and have general charge of the management, business, operations, affairs and property of MWS, and general supervision over its officers and agents.

Duties and Responsibilities:

- Call meetings BOD and HOD when and where necessary
- Preside at all BOD and HOD meetings
- Appoint committee chairs and members with advice and consent of BOD
- Report to BOD all matters within his/her knowledge in the interest of MWS
- Assure the fulfillment of any LSC obligations to the Central Zone and USA Swimming
- Serve in the following:
 - Chair of the Board of Directors
 - Chair of the Executive Committee
 - Chair of the House of Delegates
 - Chair of the Hall of Fame Committee
 - Chair of the Sanction Committee
 - Chair of the Personnel Committee
 - Member of the Finance Committee and Swimmer Awards Committee
- Attends the USA Annual Business Meeting as a MWS voting representative

Administrative Vice Chair Job Description

Position Specifications:

- Supported by the LSC and guidelines set by USA Swimming for the position of LSC Administrative Vice Chair
- 2-year term, elected in even years, limited to 2 consecutive terms; re-election to same position requires a lapse of two years

- Voting Member of the House of Delegates and Board of Directors

Position Requirements:

- USA Swimming Membership
- Midwestern Membership

Job Summary:

- The Administrative Vice-Chair shall conduct meetings in the absence of the General Chair and, at the request of the General Chair or in the event of the disability of the General Chair, shall perform all of the duties of the General Chair, and when so acting shall have all the powers of the General Chair (MWS Bylaws 6.9).

Duties and Responsibilities:

- Attend BOD meetings and HOD meetings
 - Chair and have charge of the business and affairs and property of the Administrative Division
 - Aid in development of policy and coordination of the activities of the officers and committees within the division
 - Responsible for creation and maintenance of MWS's Policies and Procedures Manual
 - Direct responsibility for the following
 - Bylaws/Legislation/Rules/Policies and Procedures Manual **working with Governance Committee**
 - Club Development
 - Computer/Office Equipment
 - Elections, working with Governance Committee
 - Insurance
 - Legal (General Counsel, if applicable)
 - Operational Risk
 - Personnel- together with General Chair and Treasurer direct responsibility for permanent office staff
 - Public Relations/Publications/Newsletters- **assist with**
 - Prepare Board report for bimonthly BOD meetings
 - Safe Sport
 - Swim Guide/Parents Manual- **assist with**
 - Special Events
 - Member of Executive Committee and Finance/Budget Committee
 - May be eligible to attend the USA Annual Business Meeting as a MWS voting representative
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- **Sanctions/Meet Schedules–....**

MW 2024 Long Course– Summer schedule is set and posted as corrected. Meets are added to Meets/Events as they are sanctioned. Eight LCM meets are on the schedule and hopefully they will all happen. The rest are SCY or SCM meets. We think we have referees and officials for all of the scheduled meets.

MW 2024 Long Course Championship – The Long Course qual times in the meet flyer includes only ‘secondary’ LCM and SCY (LCM, SCY, SCM times are in the meet file). Meet will be 3 days only. The meet schedule looks a bit different than previous years. The meet flyer and the event file are posted to the Midwestern website.

MW 2024-2025 Short Course – There is a tentative schedule of requests for the 2024-2025 Short Course season (not yet posted). That schedule was sent to every club and every club that submitted a bid for a meet. Request for any additional meets was included in the email. Clubs with bids were sent the Sanction application as well as last year’s corresponding meet (if there is one). Meet Sanction Apps, meet flyers, and sanction fees are due June 1, 2024. We are slowly getting them.

MW 2025 Summer Meets – A request for bids for Summer 2025 and Short Course 2025-2026 was sent to ALL MW clubs. Weekend dates for the year along with holidays and meets already requested were included in the email. Those requests are also due June 1, 2024. We realize we are asking for bids a long way in advance and sometimes clubs cannot plan that far, but long-range planning is necessary for the good of the LSC.

MW Ad Hoc Meet Committee – This committee will meet to put together tentative meet formats for the 13 & Over and 12 & Under Championship meets for 2024-2025, both short course and long course.

- **Zone Meet** – Coaches can still vote for Head Zone Coach – ballot closes May 24. MW will attend the 14 & U CZ Zone Meet in West Fargo ND. Betsy Purcell will be referee for that meet. AAA will be the automatic qualifying time. If MW does not have a minimum of 2 AAA qualifiers we can add swimmers up to 2 per event with an A minimum entry time. There will also be a bonus option for athletes with only one or two AAA qual times. It is the intention to get the Zone application posted by June 1 (we still have not received the Meet Announcement). The Zone page has been set up on the MW website and a list of the short course AAA qualifiers has been posted. We are posting information as it becomes available. There is a link on the MW page to the West Fargo Zone page.
- **Athlete Reimbursement and Outreach Reimbursement** – Tracking for annual reimbursements begins with September 1. To date MW has sent \$5000.00 for Winter Juniors, Westmont TYR Pro, and Columbia Sectionals. \$626.25 has been sent for Outreach reimbursement. GoogleForms for both Athlete Reimbursement and Outreach Reimbursement have been posted and distributed to clubs.
- **MW LEAP** – The 2024 [LSC Evaluation and Achievement Program](#) requirement for MW is due in October. We have the template for completion and an outline of the items that need to be addressed. MW BOD will be requesting help with completing of the requirements for LEAP.
- **MW Office on Vacation** – Betty will be in California May 31 – June 9 with limited online access. Emails will be answered if possible. Meet Recons will be done by Leslie Mayo for those meets needing recons.



To: MWS House of Delegates

From: Leslie Mayo, Membership/Registration Coordinator

Date: May 17, 2024

	2023 Membership * September 1, 2022 – August 31, 2023	2023 Membership September 1, 2022 – May 17, 2023	2024 Membership September 1, 2023 – May 17, 2024	2023 vs. 2024 Registrations
Member Clubs/ Organizations	30	29 / 1	30 / 1	1 / 0
Premium Athletes - Renew	1,558	1509	1,451	- 58
Premium Athletes - New	447	421	410	- 11
Premium Athletes - Upgrade	49	41	38	- 3
Flex Athletes - Renew	90	79	64	- 15
Flex Athletes - New	204	185	164	- 21
Outreach Athletes - Renew	21	21	31	+ 10
Outreach Athletes - New	16	15	13	- 2
Seasonal Athletes - Renew	51	20	11	- 9
Seasonal Athletes - New	38	11	29	+ 18
Athletes - Total	2,474	2,302	2,211	- 91
Administrator	47	43	51	+ 8
Coach / Jr Coach / Provisional Coach	204 / 34 / x	190 / 25 / x	190 / 8 / 2	+4 / -16 / +2
Official / Apprentice	121 / 13	118 / 11	106 / 5	-12 / -7
Other	59	52	40	- 12
Total Members	2,967	2,771	2,644	- 127

* The numbers for the respective membership years are the final numbers for that completed season.

Midwestern Swimming, Inc.

Balance Sheet As of May 19, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
102 Wells Fargo	111,246.70
122 Savings Wells Fargo	65,225.21
124 CD FNBO	118,456.40
129 PayPal Account	0.00
Bill.com Money Out Clearing	0.00
Total Bank Accounts	\$294,928.31
Accounts Receivable	
1200 Accounts Receivable	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
119 close out of investments	0.00
410 Kirkpatrick Pettis	0.00
412 American Express	0.00
414 Dain Rauscher	0.00
Payroll Refunds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$294,928.31
Fixed Assets	
181 Depreciation	0.00
Total Fixed Assets	\$0.00
TOTAL ASSETS	\$294,928.31
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	0.00
Total Accounts Payable	\$0.00
Credit Cards	
204 Credit Card - Kooy, Betty	0.00
209 Credit Card - Scot Sorensen	0.00

Midwestern Swimming, Inc.

Balance Sheet As of May 19, 2024

	TOTAL
Total Credit Cards	\$0.00
Other Current Liabilities	
2001 Acct Pay	0.00
201 Prepaid USS Registrations	0.00
2100 Payroll Liabilities	0.00
211 Accrued PR Taxes	907.87
301 Payroll Tax	0.00
Direct Deposit Payable	0.00
Total Other Current Liabilities	\$907.87
Total Current Liabilities	\$907.87
Total Liabilities	\$907.87
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	287,137.34
Net Income	6,883.10
Total Equity	\$294,020.44
TOTAL LIABILITIES AND EQUITY	\$294,928.31

Midwestern Swimming, Inc.

Profit and Loss

January 1 - May 19, 2024

	TOTAL
Income	
420 Interest Income	3.99
421 All Star Meet	8,556.55
425 Officials Income	420.00
432 MWS LSC Short Course	39,780.00
441 MWS Sanction Fee	875.00
442 MWS Splash Fee	17,614.50
442.1 Splash Fee - SC Championships	4,589.00
442.3 Splash Fee - Squad/Dual/Single Session	1,878.00
Total 442 MWS Splash Fee	24,081.50
443 MWS Fines	200.00
451 USS Athlete Membership	
451.1 Athlete-Premium	7,209.60
451.2 Athlete-Seasonal	120.00
451.3 Athlete-Upgrade	585.60
451.31 Athlete-Flex	172.80
451.4 Athlete-Outreach	920.00
451.5 Athlete-Txfr	60.00
Total 451 USS Athlete Membership	9,068.00
452 USS Nonathlete Members	
452.1 Non-Athlete Coach	998.40
452.2 Non-Athlete Official	336.00
452.3 Non-Athlete Administrator	81.60
452.4 Other	155.52
Total 452 USS Nonathlete Members	1,571.52
453 USS Club Memberships	2,700.00
495 Miscellaneous Income	135.80
Total Income	\$87,392.36
GROSS PROFIT	\$87,392.36
Expenses	
521 All Star Meet Exp	15,252.44
523 Zone Meet Exp	0.00
526 Diversity Support	
526.1 Outreach Meet Support	317.67
Total 526 Diversity Support	317.67
532 MWS LSC ShortCourse	39,748.00
541 Athlete Reimbursement	
541.1 Sectional & Open Water	2,700.00
541.2 TYR Pro/Futures	400.00
541.3 Nat, Jr Nat, Open, Int Trials	1,500.00
Total 541 Athlete Reimbursement	4,600.00

Midwestern Swimming, Inc.

Profit and Loss

January 1 - May 19, 2024

	TOTAL
554 Club Rebates	2,475.00
566 Insurance	365.00
568 Service Charge	64.09
569 Returned Checks	10.00
571 Administration	
571.1 Admin - HBE Monthly	3,716.18
571.2 Admin-Intuit	705.00
Total 571 Administration	4,421.18
572 Office Supplies	85.56
573 Admin Internet-Google/Constant Contact	627.90
575 Admin Postage	157.08
576.2 Travel-Meals	34.28
578 Officials Expense	
578.2 Meet Costs-Shirts/NameTags	649.49
578.3 Officials Reimbursement	1,501.30
Total 578 Officials Expense	2,150.79
581 Exec Secretary - Wage	9,345.00
582 Payroll Taxes	714.89
595 Miscellaneous Expense	135.80
596 BOD Meeting Expenses	4.58
Total Expenses	\$80,509.26
NET OPERATING INCOME	\$6,883.10
NET INCOME	\$6,883.10

Midwestern Swimming, Inc.
Budget vs. Actuals: Budget_FY24_P&L - FY24 P&L
January - December 2024

	Actual	Budget	Total over Budget	% of Budget
Income				
415 Donations		0.00	0.00	
420 Interest Income	3.99	25.00	-21.01	15.96%
421 All Star Meet	8,556.55	7,920.00	636.55	108.04%
423 Zone Meet		5,625.00	-5,625.00	0.00%
425 Officials Income	420.00		420.00	
431 MWS LSC Long Course		32,000.00	-32,000.00	0.00%
432 MWS LSC Short Course	39,780.00	42,000.00	-2,220.00	94.71%
441 MWS Sanction Fee	875.00	3,000.00	-2,125.00	29.17%
442 MWS Splash Fee	17,614.50	80,000.00	-62,385.50	22.02%
442.1 Splash Fee - SC Championships	4,589.00		4,589.00	
442.3 Splash Fee - Squad/Dual/Single Session	1,878.00		1,878.00	
Total 442 MWS Splash Fee	\$ 24,081.50	\$ 80,000.00	-\$ 55,918.50	30.10%
443 MWS Fines	200.00		200.00	
451 USS Athlete Membership		22,080.00	-22,080.00	0.00%
451.1 Athlete-Premium	7,209.60		7,209.60	
451.2 Athlete-Seasonal	120.00		120.00	
451.3 Athlete-Upgrade	585.60		585.60	
451.31 Athlete-Flex	172.80		172.80	
451.4 Athlete-Outreach	920.00		920.00	
451.5 Athlete-Txfr	60.00		60.00	
Total 451 USS Athlete Membership	\$ 9,068.00	\$ 22,080.00	-\$ 13,012.00	41.07%
452 USS Nonathlete Members		3,360.00	-3,360.00	0.00%
452.1 Non-Athlete Coach	998.40		998.40	
452.2 Non-Athlete Official	336.00		336.00	
452.3 Non-Athlete Administrator	81.60		81.60	
452.4 Other	155.52		155.52	
Total 452 USS Nonathlete Members	\$ 1,571.52	\$ 3,360.00	-\$ 1,788.48	46.77%
453 USS Club Memberships	2,700.00	5,040.00	-2,340.00	53.57%
489 LSC Awards Banquet Income		2,500.00	-2,500.00	0.00%
490 Coaches Clinic Income		2,500.00	-2,500.00	0.00%
495 Miscellaneous Income	135.80		135.80	
Total Income	\$ 87,392.36	\$ 206,050.00	-\$ 118,657.64	42.41%
Gross Profit	\$ 87,392.36	\$ 206,050.00	-\$ 118,657.64	42.41%
Expenses				
521 All Star Meet Exp	15,252.44	16,000.00	-747.56	95.33%
523 Zone Meet Exp	0.00	15,000.00	-15,000.00	0.00%
523.1 Zone Open Water		2,000.00	-2,000.00	0.00%
Total 523 Zone Meet Exp	\$ 0.00	\$ 17,000.00	-\$ 17,000.00	0.00%
524 Other Age Group Expense			0.00	
524.1 MWS Swimposium		3,000.00	-3,000.00	0.00%
Total 524 Other Age Group Expense	\$ 0.00	\$ 3,000.00	-\$ 3,000.00	0.00%
526 Diversity Support		13,000.00	-13,000.00	0.00%
526.1 Outreach Meet Support	317.67		317.67	
Total 526 Diversity Support	\$ 317.67	\$ 13,000.00	-\$ 12,682.33	2.44%
527 Safe Sport		2,500.00	-2,500.00	0.00%
528 Athlete Leadership Committee		250.00	-250.00	0.00%
531 MWS LSC LongCourse		31,800.00	-31,800.00	0.00%
532 MWS LSC ShortCourse	39,748.00	37,000.00	2,748.00	107.43%
541 Athlete Reimbursement		26,000.00	-26,000.00	0.00%
541.1 Sectional & Open Water	2,700.00		2,700.00	

541.2 TYR Pro/Futures	400.00			400.00	
541.3 Nat, Jr Nat, Open, Int Trials	1,500.00			1,500.00	
Total 541 Athlete Reimbursement	\$ 4,600.00	\$ 26,000.00	-\$ 21,400.00		17.69%
554 Club Rebates	2,475.00	1,500.00		975.00	165.00%
566 Insurance	365.00	350.00		15.00	104.29%
568 Service Charge	64.09	100.00		-35.91	64.09%
569 Returned Checks	10.00			10.00	
571 Administration		12,000.00		-12,000.00	0.00%
571.1 Admin - HBE Monthly	3,716.18			3,716.18	
571.2 Admin-Intuit	705.00			705.00	
Total 571 Administration	\$ 4,421.18	\$ 12,000.00	-\$ 7,578.82		36.84%
572 Office Supplies	85.56	500.00		-414.44	17.11%
573 Admin Internet-Google/Constant Contact	627.90	1,000.00		-372.10	62.79%
574 Admin Office Internet		1,200.00		-1,200.00	0.00%
575 Admin Postage	157.08	100.00		57.08	157.08%
576 Admin Travel/Training				0.00	
576.1 Admin Travel-Mileage Reimburse		700.00		-700.00	0.00%
Total 576 Admin Travel/Training	\$ 0.00	\$ 700.00	-\$ 700.00		0.00%
576.2 Travel-Meals	34.28			34.28	
577 National Workshop/Bus Mtg		10,000.00		-10,000.00	0.00%
578 Officials Expense		7,000.00		-7,000.00	0.00%
578.2 Meet Costs-Shirts/NameTags	649.49			649.49	
578.3 Officials Reimbursement	1,501.30			1,501.30	
Total 578 Officials Expense	\$ 2,150.79	\$ 7,000.00	-\$ 4,849.21		30.73%
579 USA Swim Conference Expenses		500.00		-500.00	0.00%
580 Exec Sec Support Wages		28,035.00		-28,035.00	0.00%
581 Exec Secretary - Wage	11,681.25			11,681.25	
582 Payroll Taxes	893.62			893.62	
589 LSC Awards Banquet		5,500.00		-5,500.00	0.00%
590 Coaches Clinic		5,000.00		-5,000.00	0.00%
592 Social Media/Advertising		1,200.00		-1,200.00	0.00%
595 Miscellaneous Expense	135.80	500.00		-364.20	27.16%
596 BOD Meeting Expenses	4.58	250.00		-245.42	1.83%
Total Expenses	\$ 83,024.24	\$ 221,985.00	-\$ 138,960.76		37.40%
Net Operating Income	\$ 4,368.12	-\$ 15,935.00	\$ 20,303.12		-27.41%
Net Income	\$ 4,368.12	-\$ 15,935.00	\$ 20,303.12		-27.41%

Sunday, May 19, 2024 07:27:36 AM GMT-7 - Cash Basis