



Board of Directors Meeting

Tuesday, July 16, 2024 • 8:30 PM

Zoom Meeting – See Info Below

MEETING AGENDA

1. Welcome and Roll Call
2. Declaration of Conflict of Interest Statement
3. Review and Approve May 21, 2024 Meeting Minutes
4. Consent Agenda
 - Executive Secretary Report
 - Registration Report
 - Officials Report
 - Ad Hoc Champ Meet Committee
 - Financial Reports
4. Old Business
 - LEAP update
 - SC Champs 2025
5. New Business
6. Adjournment

Join Zoom Meeting

<https://zoom.us/j/93026011293?pwd=WVBYcktXWm1Md1FqU0kreDZlZDhJdz09>

Meeting ID: 930 2601 1293

Passcode: 077130

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General Chair	Betsy Purcell
Adm Vice Chair	Toby Rees
Senior Vice Chair	David Nelson
Age Group Chair	Paige Skidmore
Treasurer	Stefanie Martinez
Finance Chair	Jeff Steiner
Safe Sport Chair	Aidan Cho
DEI Chair	Carol Olson
Coaches' Rep	Sam Bach
Sr Athlete Rep	Kate Novinski
At Large Athlete	Addysin Storms
At Large Athlete	Aidan Kolb
Delegate At Large	Sam Bach
Delegate At Large	Amber Bargstadt
Governance Chair	Starre Haney
Operational Risk	Lori Howard
Technical Chair	Erica Storms
Registration Chair	Leslie Mayo
Officials Chair	Dan Brailita
Past General Chair	Carol Olson
Executive Secretary	Betty Kooy



MINUTES DRAFT
DATE: 05/21/2024
TIME: 8:30 p.m.
LOCATION Zoom Conference Call

Call to Order

- Midwestern Board of Directors
- Board Meeting
 - Called to order – Betsy Purcell 8:35 p.m.
 - Purpose of Meeting: Regular BOD Meeting
- Roll Call by Zoom sign-in
 - BOD Attendees: Betsy Purcell, Toby Rees, David Nelson, Paige Skidmore, Jeff Steiner, , Carol Olson, Kate Novinski, Addisyn Storms, Amber Bargstadt, Betty Kooy (ex officio)
 - HOD Committee Chairs/Coordinators Present: Starre Haney, Lori Howard, Erica Storms,
 - BOD Absent: Stefanie Martinez, Aidan Cho, Aidan Kolb, Sam Bach
 - HOD Committee Chairs/Coordinators Absent: Leslie Mayo, Dan Brailita
 - Guests: Jack French, Jimmy Parmenter, Arnav Gupta, Kathy Lydiatt
- Declaration of Conflict of Interest Statement: Read by Betsy Purcell; no declarations

Approval of Previous Minutes

- No corrections to minutes.
- Motion to Accept March Minutes – Jeff Steiner; Seconded-David Nelson; Approved

Consent Agenda

- Documents
 - Membership/Registration Coordinator Report
Noted MW down 91 athletes from previous year at this time, 127 overall
 - Executive Secretary
 - Financial Reports
 - Agreed Upon Procedures Report
Noted what the document was and why it is done and what it includes – including the MW 2023 990;
Approval will allow the documents to be sent to USA Swimming
- Motion to Accept Consent Agenda Items –Jeff Steiner; Seconded-David Nelson; Approved

Old Business

- No old business

New Business

- LEAP Planning
 - Discussion of what LEAP is
 - Documents of required items were distributed
 - How to get it done – items to be distributed among various BOD members and other
 - Need to get new BOD members involved
 - Starre and Governance committee will work on the Governance part as well as Carole on the DEI
 - Ultimately Betty will input in the document and upload

- Need a planning meeting just to deal with LEAP – perhaps in person; Betty willing to travel after June 9
- Also need a Sanction Committee meeting for Championship meet planning for 2024-2025

Announcements and Information -

- No particular announcements
- Meeting dates:
Next BOD Meeting – Tuesday, July 16, 2024

Adjournment

- Motion to adjourn 9:00 p.m.– Jeff Steiner; Seconded – Paige Skidmore; Passed.
- Submitted by: Betty Kooy, Secretary



- **Sanctions/Meet Schedules–....**

MW 2024 Long Course– Summer meets have been happening. Results are posted as they are received. Several meets in Western Nebraska became ‘approved’ meets and even with that change the meets still only had a maximum of 55 swimmers. Numbers are just not there. We are putting in times from meets outside of the LSC in the MW TU and TM as we receive them. We can no longer export them from SWIMS.

MW 2024 Long Course Championship – A page for the Long Course Championship is on the MW website. We will update it as we get information. It is the plan to post preliminary psych sheets and then post heat sheets, results, etc as we get the information from the host.

MW 2024-2025 Short Course – There is a tentative schedule of requests for the 2024-2025 Short Course season which we will post. That schedule was sent to every club and every club that submitted a bid for a meet. Request for any additional meets was included in the email. Clubs with bids were sent the Sanction application as well as last year’s corresponding meet (if there is one). Meet Sanction Apps, meet flyers, and sanction fees were due June 1, 2024. We are still trying to get flyers and applications and some extra meet bids. It seems this is not a priority.

MW 2025 Summer Meets – A request for bids for Summer 2025 and Short Course 2025-2026 was sent to ALL MW clubs. Weekend dates for the year along with holidays and meets already requested were included in the email. Those requests are also due June 1, 2024. We realize we are asking for bids a long way in advance and sometimes clubs cannot plan that far, but long-range planning is necessary for the good of the LSC. We have received a few...but not nearly enough for planning.

MW Ad Hoc Meet Committee – This committee met and put together tentative meet formats for the 13 & Over and 12 & Under Championship meets for 2024-2025, both short course and long course. The 12 & Under meet will be a three-session meet and include 8 & U athletes to be held February 22 and 23, 2025. We do have a bid for that meet. We are still waiting for a bid for the March 7-9, 2024 13 & O meet – 2 ½ days, TF on Friday evening, P/F on Saturday and Sunday.

- **Zone Meet** – Head Zone coach will be Anthony Miles with Ryan Korthals and Megan Ziemann as assistants and Paige Skidmore as manager. MW will attend the 14 & U CZ Zone Meet in West Fargo ND. Betsy Purcell will be referee for that meet. AAA will be the automatic qualifying time. If MW does not have a minimum of 2 AAA qualifiers we can add swimmers up to 2 per event with an A minimum entry time. There will also be a bonus option for athletes with only one or two AAA qual times. The Zone page has been set up on the MW website and a list of the short course and current long course AAA qualifiers has been posted. Application is open until July 17 and there are links for the code/release and payment. Currently there are 53 applicants – 21 who have an AAA qualifying time. We are posting information as it becomes available. There is a link on the MW page to the West Fargo Zone page.

Betsy Purcell will be at the long course meet with the ability to help with last minute sign-ups, payments, etc.

- **Athlete Reimbursement and Outreach Reimbursement** – Tracking for annual reimbursements begins with September 1. To date MW has sent \$5100.00 for Winter Juniors, Westmont TYR Pro, and Columbia Sectionals. \$646.88 has been sent for Outreach reimbursement. GoogleForms for both Athlete Reimbursement and Outreach Reimbursement have been posted and distributed to clubs. Summer Sectionals is over so those requests will begin coming in.

- **MW LEAP** – The 2024 [LSC Evaluation and Achievement Program](#) requirement for MW is due in October. We have the template for completion and an outline of the items that need to be addressed. MW BOD will be requesting help with completing of the requirements for LEAP.

- **Additional Registration Numbers**

Leslie sent some other registration numbers to note:

2019: 2,884 athletes
2020: 2,473 athletes
2021: 2,377 athletes
2022: 2,612 athletes
2023: 2,474 athletes
2024: 2,374 athletes



To: MWS Board of Directors

From: Leslie Mayo, Membership/Registration Coordinator

Date: July 12, 2024

	2023 Membership * September 1, 2022 – August 31, 2023	2023 Membership September 1, 2022 – July 12, 2023	2024 Membership September 1, 2023 – July 12, 2024	2023 vs. 2024 Registrations
Member Clubs/ Organizations	30	29 / 1	30 / 1	1 / 0
Premium Athletes - Renew	1,558	1526	1,469	- 57
Premium Athletes - New	447	471	433	- 38
Premium Athletes - Upgrade	49	46	43	- 3
Flex Athletes - Renew	90	90	70	- 20
Flex Athletes - New	204	201	179	- 22
Outreach Athletes - Renew	21	21	32	+ 11
Outreach Athletes - New	16	15	13	- 2
Seasonal Athletes - Renew	51	51	23	- 28
Seasonal Athletes - New	38	36	50	+ 14
Athletes - Total	2,474	2,457	2,312	- 145
Administrator	47	46	53	+ 7
Coach / Jr Coach / Provisional Coach	204 / 34 / x	200 / 25 / x	200 / 8 / 4	0 / -17 / +4
Official / Apprentice	121 / 13	121 / 12	109 / 5	-12 / -7
Other	59	55	41	- 14
Total Members	2,967	2,946	2,763	- 183

* The numbers for the respective membership years are the final numbers for that completed season.



July 15, 2024

It has been a challenging but also fruitful summer for Midwestern Officials.

The main change since the last report was the implementation of R9 changes, now allowing for a more even and partially self-directed training process, very consistent between LSC's.

While some of the online training (AO/AR) is still being developed by USA Swimming, the Foundations of Officiating as well as the new Stroke and Turn Certification test have been available online and allowed for a new training process which is streamlined and replaces the in-person clinic or zoom trainings. However, the registration and safety requirements have been the same and the deck apprenticeship remains an essential part of the process. Details of the process are posted on our Midwestern Website.

So far, our apprentices really liked the new process and we were able to certify 4 additional ST's with this process.

Many of our officials participated or will participate again at higher level meets including Sectionals, Zones, TYR Pro, Jr Nats etc. We were represented at all levels up to meet referee.. Thank you for representing!

Our LC season will be wrapping up with the MW Championship. The Meet Referee will be Starre Haney and Admin Referee, Betsy Purcell. Newer admins and DR's are training for next level. The meet was approved for National certification and recertification in all positions at N2 level, plus N3 stroke and turn, using our local evaluators. We will aim to bring a National Evaluator for an even higher level of meet certification in the winter.

Respectfully submitted,
Dan Brailita
MWS Officials Chair



DATE: 07/01/2024

TIME: 08:00 p.m.

LOCATION Zoom Meeting

Call to Order

- Midwestern Championship Meet Schedules – Ad Hoc Committee
- Meeting Purpose
 - Meet format for 12 & U and 13 & O short course championships for 2025
- Attendees: Betsy Purcell, David Nelson, Erica Storms, Jay Thiltgen, Addisyn Storms, Betty Kooy; Absent: Jimmy Parmenter, Paige Skidmore, Sam Bach, Patrick Rowan

Discussion Items

- Short Course 12 & Under for 2025 – Scheduled for February 22-23, 2025
 - Have decided on a 3-session timed final format – Saturday morning, Saturday late afternoon, Sunday morning
 - AM warm-ups 7:15/7:50 split; 8:30 start (Saturday and Sunday)
 - PM warm-ups 3:30/4:05 split; 4:45 start (Saturday)
 - Will include 8 & U (NTS)
 - High Points/Awards
 - Top 3 individual High Point – 8 & U, 9-10, 11-12
 - Top 3 teams
 - Medals Ind 1-8; Ribbons 9-16; Relay Medals 1-3, Ribbons 4-8
 - 9-10 and 11-12 minimum time NAG B (TBD when 2025-2028 quad times are posted)
 - LCM and SCM will be minimum in the event file; SCY only on meet announcement; seeded YLS
 - Maximum 6 events for the meet with max of 3 per session
 - Teams may enter two relays per relay; will add 12 & U mixed relays
 - Maximum 2 relays per session – 1 mixed; 1 gendered
 - A mock-up of the 3 sessions was circulated; committee make some event order changes
 - Bonus events
 - Swimmers with 1 qual event may swim 2 bonus events
 - Swimmers with 2 qual events may swim 1 bonus event
 - No bonus for events 200 and over
 - Events swum Slowest to Fastest – breaks as needed
 - Event fees will be the MW championship fees
- Short Course 13 & Over for 2025 – Scheduled for March 7-9, 2025
 - Have decided on 2 ½ day format; Friday night mostly TF with 50 free as P/F on Friday, Saturday and Sunday P/F
 - Friday PM – 4:30 warm-ups; 5:30 start
 - Breaks as needed
 - Saturday and Sunday
 - Morning – 8:00am split; 9:15 start
 - Evening – 4:00pm; 4:45 start
 - Breaks as needed
 - Age groups – 13-14 and Senior/Open
 - High Points/Awards
 - Top 3 individual high point – 13 -14 and Open
 - Medals Ind 1-8; Relay Medals 1-3
 - 13-14 minimum NAG BB; Open minimum 15-16 NAG BB (TBD when 2025-2028 quad times are posted)
 - Exceptions 400 IM, 500, 1000, 1650 Free
 - 11-12 may swim the Open 1000 and 1650 using 11-12 Qual times
 - The 1000 and 1650 will be seeded 11-12, 13-14 and Open together and placed separately; swum fastest to slowest, alternating girls/boys
 - LCM and SCM minimum will be in the event file; SCY only on meet announcement; seeded YLS

- Maximum 6 events for the meet; max 3 per session
 - Maximum 1 relay per session
- Teams may enter 2 relays per relay event
- A mock-up of the 3 sessions was circulated; committee made some event order changes
- Bonus events
 - The 50s of stroke are considered 'bonus'
 - Swimmers must have qualified for and be entered in a minimum of one (1) event in order to swim the 50s of stroke
- Event fees will be the MW championship fees

Action Items

- Betty will make the appropriate changes and recirculate.

Adjournment

- 9:30 p.m.
- Submitted by: Betty Kooy, Executive Secretary

Midwestern Swimming, Inc.

Balance Sheet As of July 15, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
102 Wells Fargo	108,647.31
122 Savings Wells Fargo	65,225.21
124 CD FNBO	118,456.40
129 PayPal Account	0.00
Bill.com Money Out Clearing	0.00
Total Bank Accounts	\$292,328.92
Accounts Receivable	
1200 Accounts Receivable	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
119 close out of investments	0.00
410 Kirkpatrick Pettis	0.00
412 American Express	0.00
414 Dain Rauscher	0.00
Payroll Refunds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$292,328.92
Fixed Assets	
181 Depreciation	0.00
Total Fixed Assets	\$0.00
TOTAL ASSETS	\$292,328.92
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	0.00
Total Accounts Payable	\$0.00
Credit Cards	
204 Credit Card - Kooy, Betty	0.00
209 Credit Card - Scot Sorensen	0.00

Midwestern Swimming, Inc.

Balance Sheet As of July 15, 2024

	TOTAL
Total Credit Cards	\$0.00
Other Current Liabilities	
2001 Acct Pay	0.00
201 Prepaid USS Registrations	0.00
2100 Payroll Liabilities	0.00
211 Accrued PR Taxes	2,274.51
301 Payroll Tax	0.00
Direct Deposit Payable	0.00
Total Other Current Liabilities	\$2,274.51
Total Current Liabilities	\$2,274.51
Total Liabilities	\$2,274.51
Equity	
3000 Opening Bal Equity	0.00
3900 Retained Earnings	287,137.34
Net Income	2,917.07
Total Equity	\$290,054.41
TOTAL LIABILITIES AND EQUITY	\$292,328.92

Midwestern Swimming, Inc.

Profit and Loss

January 1 - July 15, 2024

	TOTAL
Income	
420 Interest Income	5.81
421 All Star Meet	8,556.55
425 Officials Income	465.00
432 MWS LSC Short Course	39,780.00
441 MWS Sanction Fee	2,327.00
442 MWS Splash Fee	23,110.50
442.1 Splash Fee - SC Championships	4,589.00
442.3 Splash Fee - Squad/Dual/Single Session	2,294.00
Total 442 MWS Splash Fee	29,993.50
443 MWS Fines	200.00
451 USS Athlete Membership	
451.1 Athlete-Premium	7,536.00
451.2 Athlete-Seasonal	259.20
451.3 Athlete-Flex	585.60
451.31 Athlete- Upgrade	316.80
451.4 Athlete-Transfer	1,190.00
451.5 Athlete-Outreach	70.00
451.6 LateRegFee	50.00
Total 451 USS Athlete Membership	10,007.60
452 USS Nonathlete Members	
452.1 Non-Athlete Coach	1,065.60
452.2 Non-Athlete Official	336.00
452.3 Non-Athlete Adminstrator	86.40
452.4 Other	155.52
Total 452 USS Nonathlete Members	1,643.52
453 USS Club Memberships	2,700.00
495 Miscellaneous Income	160.80
Total Income	\$95,839.78
GROSS PROFIT	\$95,839.78
Expenses	
521 All Star Meet Exp	15,252.44
523 Zone Meet Exp	0.00
526 Diversity Support	
526.1 Outreach Meet Support	338.30
Total 526 Diversity Support	338.30
532 MWS LSC ShortCourse	39,748.00
541 Athlete Reimbursement	
541.1 Sectional & Open Water	2,800.00
541.2 TYR Pro/Futures	400.00

Midwestern Swimming, Inc.

Profit and Loss

January 1 - July 15, 2024

	TOTAL
541.3 Nat, Jr Nat, Open, Int Trials	1,500.00
Total 541 Athlete Reimbursement	4,700.00
554 Club Rebates	2,625.00
565 Equipment	25.00
566 Insurance	365.00
568 Service Charge	64.09
569 Returned Checks	20.00
571 Administration	
571.1 Admin - HBE Monthly	8,383.19
571.2 Admin-Intuit	987.00
Total 571 Administration	9,370.19
572 Office Supplies	85.56
573 Admin Internet-Google/Constant Contact	798.99
574 Admin Office Internet	599.94
575 Admin Postage	157.08
576 Admin Travel/Training	
576.1 Admin Travel-Mileage Reimburse	311.55
Total 576 Admin Travel/Training	311.55
576.2 Travel-Meals	34.28
578 Officials Expense	
578.2 Meet Costs-Shirts/NameTags	1,295.77
578.3 Officials Reimbursement	1,901.30
Total 578 Officials Expense	3,197.07
581 Exec Secretary - Wage	14,017.50
582 Payroll Taxes	1,072.34
595 Miscellaneous Expense	135.80
596 BOD Meeting Expenses	4.58
Total Expenses	\$92,922.71
NET OPERATING INCOME	\$2,917.07
NET INCOME	\$2,917.07

Midwestern Swimming, Inc.
Budget vs. Actuals: Budget_FY24_P&L - FY24 P&L
January - December 2024

	Actual	Budget	Total over Budget	% of Budget
Income				
415 Donations		0.00	0.00	
420 Interest Income	5.81	25.00	-19.19	23.24%
421 All Star Meet	8,556.55	7,920.00	636.55	108.04%
423 Zone Meet		5,625.00	-5,625.00	0.00%
425 Officials Income	465.00		465.00	
431 MWS LSC Long Course		32,000.00	-32,000.00	0.00%
432 MWS LSC Short Course	39,780.00	42,000.00	-2,220.00	94.71%
441 MWS Sanction Fee	2,327.00	3,000.00	-673.00	77.57%
442 MWS Splash Fee	23,110.50	80,000.00	-56,889.50	28.89%
442.1 Splash Fee - SC Championships	4,589.00		4,589.00	
442.3 Splash Fee - Squad/Dual/Single Session	2,294.00		2,294.00	
Total 442 MWS Splash Fee	\$ 29,993.50	\$ 80,000.00	-\$ 50,006.50	37.49%
443 MWS Fines	200.00		200.00	
451 USS Athlete Membership		22,080.00	-22,080.00	0.00%
451.1 Athlete-Premium	7,536.00		7,536.00	
451.2 Athlete-Seasonal	259.20		259.20	
451.3 Athlete-Flex	585.60		585.60	
451.31 Athlete- Upgrade	316.80		316.80	
451.4 Athlete-Transfer	1,190.00		1,190.00	
451.5 Athlete-Outreach	70.00		70.00	
451.6 LateRegFee	50.00		50.00	
Total 451 USS Athlete Membership	\$ 10,007.60	\$ 22,080.00	-\$ 12,072.40	45.32%
452 USS Nonathlete Members		3,360.00	-3,360.00	0.00%
452.1 Non-Athlete Coach	1,065.60		1,065.60	
452.2 Non-Athlete Official	336.00		336.00	
452.3 Non-Athlete Administrator	86.40		86.40	
452.4 Other	155.52		155.52	
Total 452 USS Nonathlete Members	\$ 1,643.52	\$ 3,360.00	-\$ 1,716.48	48.91%
453 USS Club Memberships	2,700.00	5,040.00	-2,340.00	53.57%
489 LSC Awards Banquet Income		2,500.00	-2,500.00	0.00%
490 Coaches Clinic Income		2,500.00	-2,500.00	0.00%
495 Miscellaneous Income	160.80		160.80	
Total Income	\$ 95,839.78	\$ 206,050.00	-\$ 110,210.22	46.51%
Gross Profit	\$ 95,839.78	\$ 206,050.00	-\$ 110,210.22	46.51%
Expenses				
521 All Star Meet Exp	15,252.44	16,000.00	-747.56	95.33%
523 Zone Meet Exp	0.00	15,000.00	-15,000.00	0.00%
523.1 Zone Open Water		2,000.00	-2,000.00	0.00%
Total 523 Zone Meet Exp	\$ 0.00	\$ 17,000.00	-\$ 17,000.00	0.00%
524 Other Age Group Expense			0.00	
524.1 MWS Swimposium		3,000.00	-3,000.00	0.00%
Total 524 Other Age Group Expense	\$ 0.00	\$ 3,000.00	-\$ 3,000.00	0.00%
526 Diversity Support		13,000.00	-13,000.00	0.00%
526.1 Outreach Meet Support	338.30		338.30	
Total 526 Diversity Support	\$ 338.30	\$ 13,000.00	-\$ 12,661.70	2.60%
527 Safe Sport		2,500.00	-2,500.00	0.00%
528 Athlete Leadership Committee		250.00	-250.00	0.00%
531 MWS LSC LongCourse		31,800.00	-31,800.00	0.00%
532 MWS LSC ShortCourse	39,748.00	37,000.00	2,748.00	107.43%
541 Athlete Reimbursement		26,000.00	-26,000.00	0.00%

541.1 Sectional & Open Water	2,800.00			2,800.00	
541.2 TYR Pro/Futures	400.00			400.00	
541.3 Nat, Jr Nat, Open, Int Trials	1,500.00			1,500.00	
Total 541 Athlete Reimbursement	\$ 4,700.00	\$ 26,000.00	-\$ 21,300.00		18.08%
554 Club Rebates	2,625.00	1,500.00		1,125.00	175.00%
565 Equipment	25.00			25.00	
566 Insurance	365.00	350.00		15.00	104.29%
568 Service Charge	64.09	100.00		-35.91	64.09%
569 Returned Checks	20.00			20.00	
571 Administration		12,000.00		-12,000.00	0.00%
571.1 Admin - HBE Monthly	8,383.19			8,383.19	
571.2 Admin-Intuit	987.00			987.00	
Total 571 Administration	\$ 9,370.19	\$ 12,000.00	-\$ 2,629.81		78.08%
572 Office Supplies	85.56	500.00		-414.44	17.11%
573 Admin Internet-Google/Constant Contact	798.99	1,000.00		-201.01	79.90%
574 Admin Office Internet	599.94	1,200.00		-600.06	50.00%
575 Admin Postage	157.08	100.00		57.08	157.08%
576 Admin Travel/Training				0.00	
576.1 Admin Travel-Mileage Reimburse	311.55	700.00		-388.45	44.51%
Total 576 Admin Travel/Training	\$ 311.55	\$ 700.00	-\$ 388.45		44.51%
576.2 Travel-Meals	34.28			34.28	
577 National Workshop/Bus Mtg		10,000.00		-10,000.00	0.00%
578 Officials Expense		7,000.00		-7,000.00	0.00%
578.2 Meet Costs-Shirts/NameTags	1,295.77			1,295.77	
578.3 Officials Reimbursement	1,901.30			1,901.30	
Total 578 Officials Expense	\$ 3,197.07	\$ 7,000.00	-\$ 3,802.93		45.67%
579 USA Swim Conference Expenses		500.00		-500.00	0.00%
580 Exec Sec Support Wages		28,035.00		-28,035.00	0.00%
581 Exec Secretary - Wage	14,017.50			14,017.50	
582 Payroll Taxes	1,072.34			1,072.34	
589 LSC Awards Banquet		5,500.00		-5,500.00	0.00%
590 Coaches Clinic		5,000.00		-5,000.00	0.00%
592 Social Media/Advertising		1,200.00		-1,200.00	0.00%
595 Miscellaneous Expense	135.80	500.00		-364.20	27.16%
596 BOD Meeting Expenses	4.58	250.00		-245.42	1.83%
Total Expenses	\$ 92,922.71	\$ 221,985.00	-\$ 129,062.29		41.86%
Net Operating Income	\$ 2,917.07	-\$ 15,935.00	\$ 18,852.07		-18.31%
Net Income	\$ 2,917.07	-\$ 15,935.00	\$ 18,852.07		-18.31%

Monday, Jul 15, 2024 07:44:46 AM GMT-7 - Cash Basis